

# The Economic Impact of Nonprofit Organizations in New Mexico

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Prepared for NM Association of Grantmakers

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## 2020



## Contents

Acknowledgements	03
Key Findings	04
Introduction	05
Detailed Findings	07
1. The Economic Contribution of Nonprofit Businesses to NM's Economy	07
2. Nonprofit Organizations Bring Outside Funds Into the NM Economy	10
3. New Mexico's Nonprofits by Sector	12
4. New Mexico's Nonprofits by County	15
5. Trends in Employment & Payroll in Last 10 Years	18
Conclusion	24
Appendix A. Source of Data and Coverage Within the Nonprofit Sector	25
Appendix B. Additional Tables and Charts	28

## Figures

Figure 1. NM Nonprofit Employment Sector Comparisons, 2018	08
Figure 2. NM Nonprofit, Select Private Sector Wages & Salaries, 2018	08
Figure 3. Annual Average Wages & Salaries by Sector, 2018	09
Figure 4. Number of Organizations by Sector Type, 2018	12
Figure 5. Number of Organizations, Org Size (Number of Employees), 2018	13
Figure 6. Employment, Wages & Salaries by Sector, 2018	14
Figure 7. Nonprofit Organizations by NM County, 2018	15
Figure 8. Nonprofit Employment by NM County, 2018	16
Figure 9. Nonprofit Employment in Santa Fe County by Sector, 2018	17
Figure 10. Number of Organizations and Employment, 2008-2018	18
Figure 11. Number of Organizations and Employment, 2008-2018	18
Figure 12. NM Nonprofit v. Private Employment, 2008-2018	19
Figure 13. NM Nonprofit Employment v. State Government, 2008-2018	20
Figure 14. Annual Average Wages & Salaries, 2008-2018	20
Figure 15. Annual Change in Employment for Health Care Sector, 2008-2018	21
Figure 16. Employment Growth by Sector, 2008-2018	22
Figure 17. Organization Growth by Sector, 2008-2018	22

## Tables

Table 1. New Mexico's Nonprofit Sector by County, 2018	07
Table 2. Economic Impact Analysis of New Mexico's Nonprofit Sector, 2018	11
Table 3. New Mexico Nonprofit by Sector, Organizations, Employment, Wages	28
Table 4. NM Nonprofits by Subsector Employment & Gross Wages, 2018	29

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Finally, we would like to thank the UNM-BBER staff that contributed to the completion of this study. Specifically, we would like to thank Mathew Quintana, Tristan Collar, and Sarun Luitel for the coding of employers and sectors as for help mapping the data results.

1. Using 2018 data, the 62,445 jobs in the nonprofit sector account for 10% of the total Private Sector employment (644,331) in New Mexico, more than all other sectors except for Health care (119,259), Retail trade (90,996) and Accommodation and food services (87,652). There are more than twice as many Nonprofit jobs compared to Manufacturing (26,777), and 40% more than Agriculture, forestry, fishing & hunting, Mining (including oil & gas), and the Utilities sectors combined (38,962).
2. The dollars brought into the state accounted for \$3.22 billion in economic activity, which is equivalent to 3.2% of State's gross product.
3. Nonprofit employment as a percent of the total private employment expanded over the last decade from 8.8% in 2008 to 9.7% by 2018.
4. The Nonprofit sector contributed \$2.58 billion in wages and salaries in 2018, or 8.6% of all private employment wage and salary payments in the state (\$29.9 billion). This is 766 million (42%) more than the Accommodation and food services (\$1.815 billion), the third largest sector as measured by employment.
5. Nonprofit employment grew by 11% between 2008 and 2018 (6,121 jobs) for an average annual growth rate of 1.1%, ten times faster than the statewide employment growth, which increased by roughly 1% in this period (an average annual rate of 0.1%). Notably, state government employment contracted 9% from 51,277 in 2008 to 46,883 in 2018, a loss of 4,394 jobs.
6. Considering only funds attracted from outside the state to finance the activities of nonprofit businesses, the sector contributed 17,507 in direct employment, and 10,363 in indirect and induced employment for a multiplier of 1.59.
7. The average weekly wages and salaries earned by nonprofit workers was \$795, more than twice that of Accommodation and food services workers (\$349/week), and 38% higher than Retail trader workers (\$578/week). These two sectors are the 2nd and 3rd largest in the state as measured by employment.
8. Apart from Health care, which accounts for 41% of the Nonprofit jobs in the state, Human services and Education services are the two largest Nonprofit sectors, each contributing 17% and 10% of jobs, respectively.
9. The largest concentration of Nonprofit jobs are located in Bernalillo County with 28,270 (45%), followed by Santa Fe with 9,514 (15%), San Juan (4,665, 7%), and Dona Ana (2,734, 4%).



# Introduction

Nonprofit organizations make substantial contributions to the quality of life and economic well-being of the people of New Mexico. These organizations provide health care, social and educational services, advocate for social and environmental change, support businesses and communities, conduct research, support the arts and other cultural activities, and provide credit and basic utilities where the market does not.

Far from offering a full account of the contribution of nonprofit organizations to the state, this report surveys the direct and indirect impact of employment and wages of these organizations on New Mexico's economy. There are three reasons to focus on employment in the study of the economic impact of nonprofit organizations. First, as this study reveals, nonprofit organizations are mainly engaged in provision of services, which depends heavily on employment. Second, focusing on employment more accurately measures the economic impact than the alternative method of tracking financial flows because the latter method is subject to double counting as funds pass through grantmakers to the service providers. Finally, to date, analysis of the nonprofit sector, including a number of state-level studies conducted by the Center for Civil Society Studies at Johns Hopkins University, has focused on employment impacts. By utilizing a similar methodology, this study offers comparability to these other studies, therefore making it possible to compare New Mexico's nonprofit sector to that of other states.

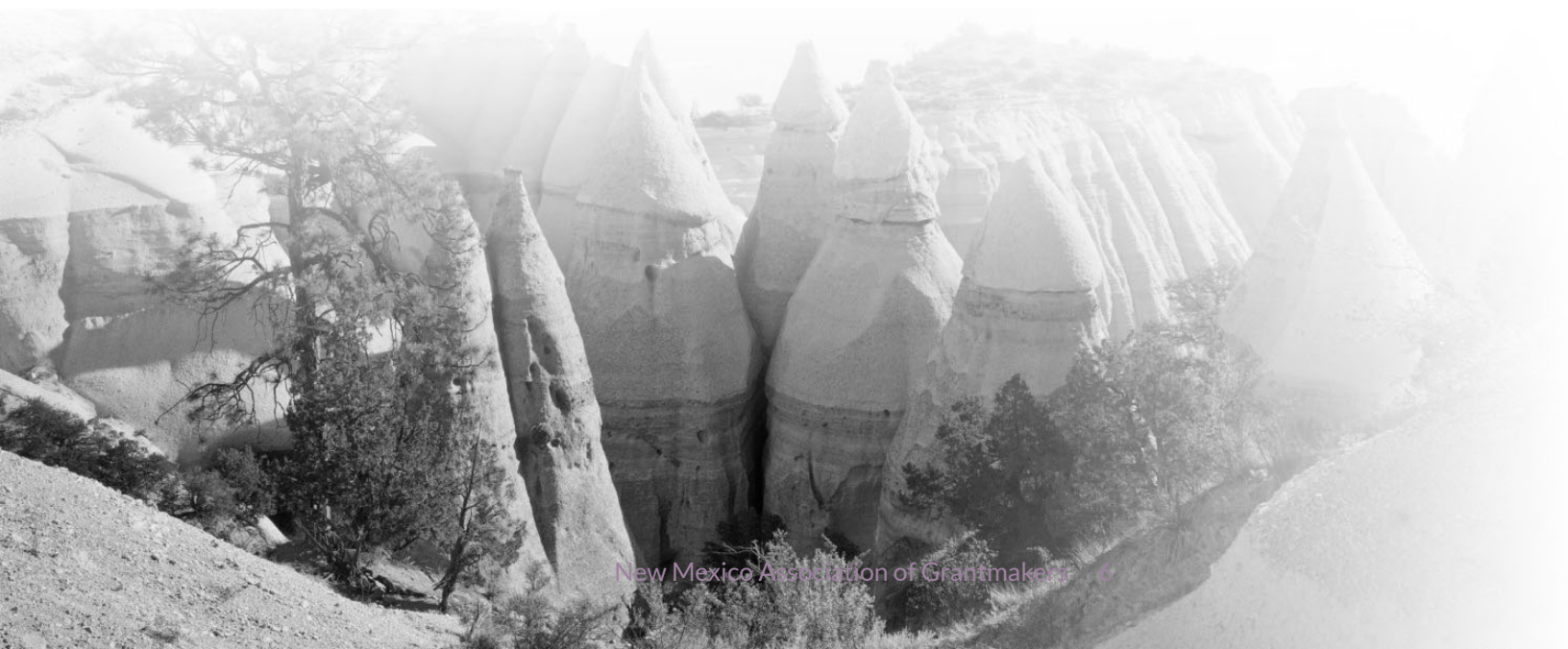
This report provides information on and analysis of the size, composition and geographic distribution of paid employment by the nonprofit sector in New Mexico for the years 2008-2018. The report utilizes data collected by the New Mexico Department for Workforce Solutions covered employment records database used for the administration of the unemployment insurance program. Employers submit these data through quarterly reports in compliance with U.S. and New Mexico law. DWS wage record data provide the number of employees and wages and salaries paid by employers. These data are the primary inputs for the economic impact model used by BBER to estimate the direct and indirect employment, labor income, and total output impacts for the nonprofit sector in New Mexico.

For the purposes of this report, nonprofit organizations are identified as businesses that have received exemption from federal income tax under Section 501(c), including 501(c)(3) and any of 25 other subsections of the 1986 Internal Revenue Code. The Federal Employer Identification Numbers (FEINs) identify Tax-exempt organizations of firms in the DWS wage record database compiled in the Exempt Organization Master File (EOMF) with

the FEINS of firms that have registered with the IRS for tax-exempt status. Tax-exempt organizations include private not-for-profit hospitals, clinics, colleges, elementary schools, social service agencies, day care centers, orchestras, museums, theaters, homeless shelters, soup kitchens, and many more. In addition, this report includes a number of cooperatively-owned, not-for-profit businesses, including primarily credit unions, rural utility cooperatives and member-owned retail outlets.

Excluded, notably, are religious organizations, not required by law to register with the IRS and therefore receive only minimal coverage in this report. Also excluded are state-supported universities, nonprofits with budgets less than \$50,000 and nonprofits with no paid staff. Also not included in the IRS number are Native American nonprofits registered with their local tribes, but not the IRS. Unfortunately, there are no known good estimates of those groups falling below the IRS threshold and the Native American organizations not required to file due to their sovereign status. Also excluded are employees of the Los Alamos National Laboratory, as it was under management by the University of California, a public institution that is registered outside of New Mexico. (Appendix A provides further information on data sources and definitions of nonprofit organizations.)

Because Economic Impact Analyses only consider expenditures from sources outside the state, BBER reviewed a representative sample of annual financial statements and 990 tax forms to estimate the out-of-state funding for New Mexico nonprofits at the sector level. Additionally, these tax forms and financial statements were used to estimate non-monetary compensation employee benefits (e.g. health care, retirement, etc.), a key input for the IMPLAN Input-Output model used to estimate the economic impact results.



## 01

## The Economic Contribution of Nonprofit Businesses to New Mexico's Economy

The nonprofit sector, including private hospitals and health care providers, day care centers, social service providers, private colleges and K-12 educational institutions, museums, theatres, advocacy, civic and professional organizations, and cooperatively owned utilities and financial institutions, contributes significantly to New Mexico's economy, notably through employment and payroll.

### Employment

The nonprofit sector employed 62,445 workers in 2018, or 9.7% of all private employment in New Mexico. Table 1 shows the number of organizations, employment and wages of the state's nonprofit sector, by county. (Tables 3 and 4, in Appendix B provide details on these data according to sector.)

Table 1. New Mexico's Nonprofit Sector by County, 2018

County	Orgs	Employees	Wages (\$m)	County	Orgs	Employees	Wages (\$m)
Bernalillo	592	28,270	1,267	Mckinley	30	1,363	45
Catron	2	32	D	Mora	7	171	5
Chaves	51	836	19	Otero	37	1,714	72
Cibola	20	823	34	Quay	12	172	3
Colfax	28	213	6	Rio Arriba	40	1,239	45
Curry	29	888	25	Roosevelt	11	444	15
De Baca	4	51	D	San Juan	83	4,665	209
Dona Ana	115	2,734	90	San Miguel	26	420	11
Eddy	63	2,107	80	Sandoval	56	1,074	43
Grant	35	221	4	Santa Fe	280	9,514	427
Guadalupe	3	34	D	Sierra	15	361	8
Harding	-	-	-	Socorro	9	377	12
Hidalgo	4	246	D	Taos	60	1,345	43
Lea	48	1,066	48	Torrance	9	144	6
Lincoln	26	323	8	Union	11	196	7
Los Alamos	39	682	16	Valencia	26	563	12
Luna	14	162	4	Grand Total	1,785	62,445	2,580

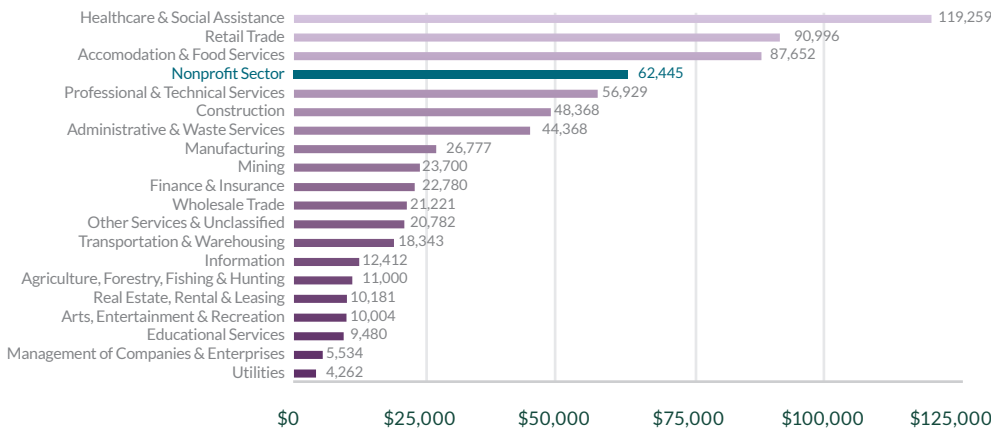
Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.

Figure 1 compares employment in the nonprofit sector to other leading sectors of New Mexico's economy, illustrating the significant role the nonprofit sector plays in creating employment in the state.

- The 62,445 Nonprofit jobs in New Mexico ranks this sector as the 4th largest behind Healthcare (119,259), Retail Trade (90,996), and Accommodation & Food Services (87,652).
- The Nonprofit sector employs 2.4 workers employed in the Nonprofit sector for every 1 in Manufacturing (26,777).
- The Nonprofit sector has nearly 40% more jobs than the Agriculture, forestry, fishing & hunting, Mining & extraction (O&G) and Utilities sectors combined (38,962).
- The Nonprofit sector employs 6 workers for every 1 in Real Estate (10,181).

<sup>1</sup> North American Industrial Classification System.

**Figure 1**  
**NM Nonprofit Employment Sector Comparisons, 2018**



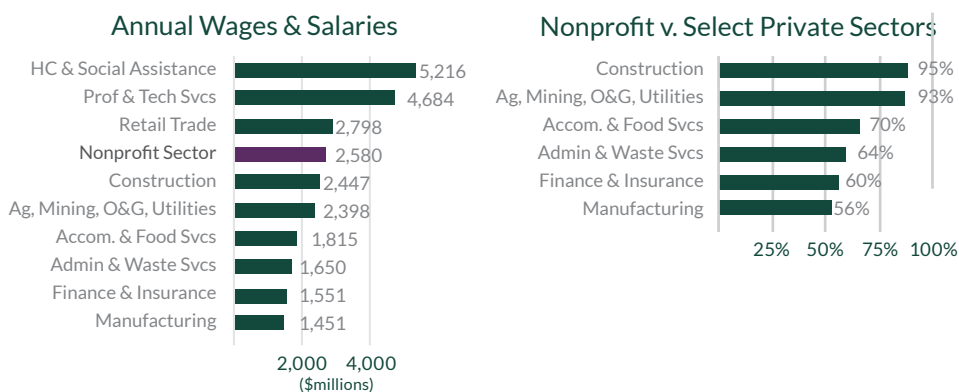
Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.

## Payroll

Nonprofit organizations paid \$2.58 billion in wages and salaries in 2018. This accounts for 8.6% of all private employment wage and salary payments in New Mexico.

- The Nonprofit sector ranks 4th in terms of wages and salaries compared to the individual private sectors in the state.
- Compared to the Accommodations & food services sector (\$1.8 billion payroll and 87,652 employees), the third largest sector of the state economy with employment 28% greater than the Nonprofit sector, Nonprofit jobs paid nearly \$766 million (42%) more in wages and salaries. (Figure 2)

**Figure 2**  
**NM Nonprofit, Select Private Sector Wages & Salaries, 2018**



Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.

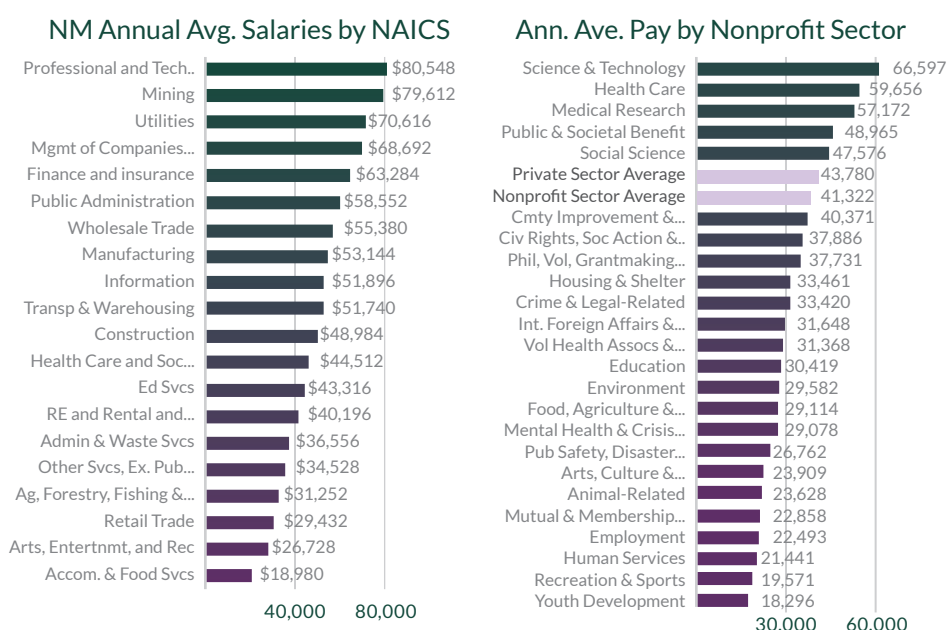


## Nonprofit Wage Rates

New Mexico's nonprofit sector pays well compared to the state average annual salary of \$43,780. The nonprofit average was \$41,322, 38% higher than Retail Trade (\$29,432) and more than double Accommodation & Food Services (\$18,80), two of the largest private sectors in the state as measured by employment. The nonprofit sector average annual pay is only slightly lower (4.5%) than the Health Care sector (\$44,512). (Figure 3). Tables 3 and 4 in Appendix B contain the full details of employment, payroll, and average pay by nonprofit sector.

- The average annual wages for Health Care are among the highest in the nonprofit sector at \$59,656. This is the largest nonprofit sector as measured by employment. Most of these jobs are in community health systems, hospitals, and clinics. Presbyterian Healthcare Services, including Presbyterian hospitals, accounts for the majority of these health care jobs and wages.
- Average annual wages in Human Services, the second largest nonprofit sector as measured by employment, are low-end (\$21,441), but are comparable to pay scales in the for-profit social service sector. This sector includes child services and day care, elder care, emergency services such as food banks and shelters.
- Education is the third most important sector and pays an average of \$30,419.
- Grantmakers and science & research organizations offer wages well above average for the nonprofit sector, while wages in advocacy and arts & cultural organizations are lower than the nonprofit average rate.

**Figure 3**  
**Annual Average Wages & Salaries by Sector, 2018**



Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.

# 02

## Nonprofit Organizations Bring Outside Funds to the New Mexico Economy

The most important measures of the contribution of businesses to the growth and vitality of New Mexico's economy are their capacity to attract funds from outside the state to finance economic activities, and the extent to which these activities create additional opportunities within the state economy. In these regards, the contribution of nonprofit organizations to the New Mexico economy is substantial.

### Attracting Out-of-State Funds

Based on sample data collected by BBER, 26% of funding for New Mexico's nonprofit organizations originates outside the state. Because the data obtained for this study was Gross Wages and Salaries, BBER estimated the total compensation for these jobs by drawing a representative sample using publicly available data (e.g. financial statements). Using the sample data we secured, we estimated the total non-compensation benefits at the sector level. These ranged from 19% for Educational services, Accommodation and food services, and Professional and technical services to 37% for Utilities. The weighted average was approximately 23%. Overall, these funds directly contribute:

- \$1,856,081,000 in revenues for New Mexico businesses.
- 17,507 jobs for New Mexico workers.
- \$861 million in labor income for these workers.

Significantly, because these activities are funded by out-of-state monies, they represent net growth to the state economy – these activities would not exist in New Mexico were it not for the capacity of nonprofit organizations to attract these funds to the state.

### Multiplier Effect of Nonprofit Expenditures

As mainly local, service-oriented businesses, a large percentage of expenditures of nonprofit organizations tend to remain within the state economy, generating indirect and induced impacts, as the money is recycled within the community. The impacts include employment, wages and salaries, and revenues (or output) to local business. According to standard definitions, direct effects are the jobs, wages, salaries, and revenues of New Mexico's nonprofit organizations that are funded by out-of-state monies. Indirect effects are the result of spending within the local economy by suppliers and vendors to nonprofit businesses. Induced effects result from the expenditure of wages within the local economy, including those of individuals employed directly by the nonprofit businesses as well as those employed by vendors to these businesses. The economic multiplier, equal to the total impact divided by the direct impact, is a measure of the additional activity associated with indirect and induced effects.

In general, industries that pay high wages and that purchase goods and services produced locally have high multipliers. Table 2 contains a summary of direct, indirect and induced impacts of expenditures by nonprofit organizations of funds that originate outside New Mexico.

- Expenditures by employees and vendors of nonprofit organizations create an additional 10,363 jobs. The large employment multiplier of 1.59 (27,870 total jobs divided by 17,507 direct jobs) reflects the local orientation of nonprofit businesses.
- Similarly, expenditures by employees and vendors of nonprofit organizations generate an additional \$386 million in earnings for New Mexico workers, with a multiplier effect of 1.45.

**Table 2**  
**Economic Impact Analysis of New Mexico's**  
**Nonprofit Sector, 2018**

Impact Type	Direct Effect	Indirect & Induced Effect	Total Effect	Multiplier
Employment <sup>1,2</sup>	17,507	10,363	27,870	1.59
Labor Income <sup>2</sup>	\$861,328,656	\$386,121,981	\$1,247,450,637	1.45
Output <sup>1,2</sup>	\$1,856,081,180	\$1,364,054,556	\$3,220,135,737	1.73

1-Impacts in 2018 \$-dollars.

2-Supported by out-of-state funds.

Source: BBER's analysis of NMDWS Unemployment Insurance Wage Records using IMPLAN Pro v 3.0.  
UNM Bureau of Business and Economic Research, 2019

- Activities in the Health Care sector account for over half of direct impacts due largely to the Federal Medicaid program.
- Health Care jobs are good paying jobs, paying higher annual average salaries than the private sector and higher than the average among other nonprofit sectors.
- Over half (56%) of the federal dollars received by New Mexico are Medicaid payments and nearly 2/3rds (62%) are for Medicaid and related health care programs (Medicare, Children's Health, Health Care Centers). <sup>1</sup>
- For every \$1 million in out of state dollars the nonprofit sector brings into New Mexico, it generates an additional \$730,000.
- For every 1,000 jobs supported by out of state dollars, the nonprofit sector creates 600 additional jobs.

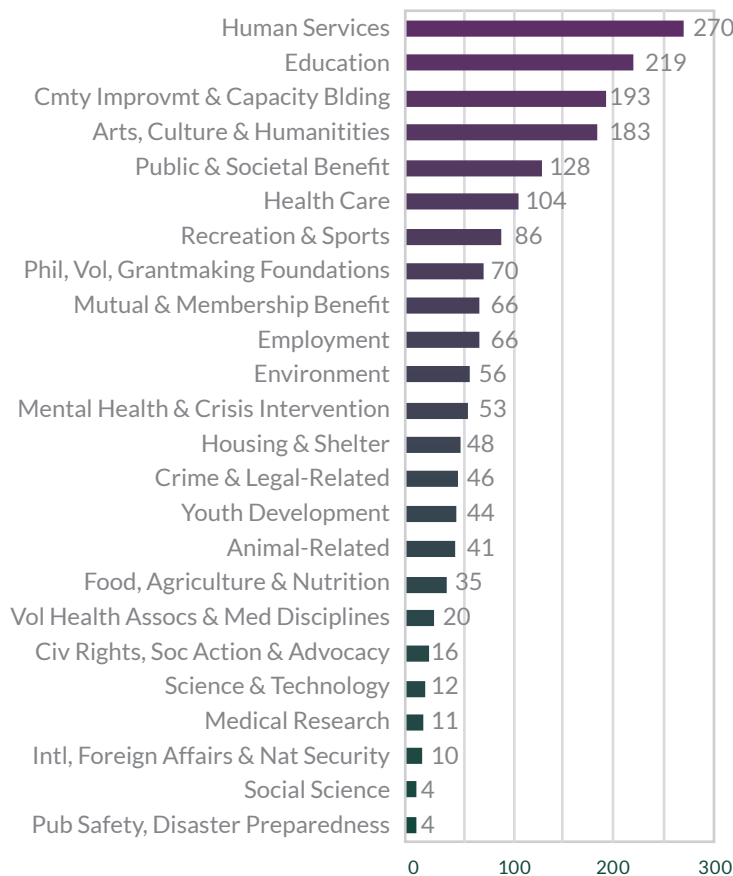
# 03

## New Mexico's Nonprofits by Sector

### Organizations

Two-thirds of nonprofit organizations are spread across 7 sectors. These are Human Services (270, 15%), Education (219, 12%), Community Improvement & Capacity Building (193, 11%), Arts, Culture and Humanities (183, 10%), Public & Societal Benefit (128, 7%), Health Care (104, 6%), and Recreation & Sports (86, 5%). Figure 4 shows nonprofit employment in New Mexico by sector. (Figure 4)

**Figure 4**  
**Number of Organizations by Sector Type, 2018**

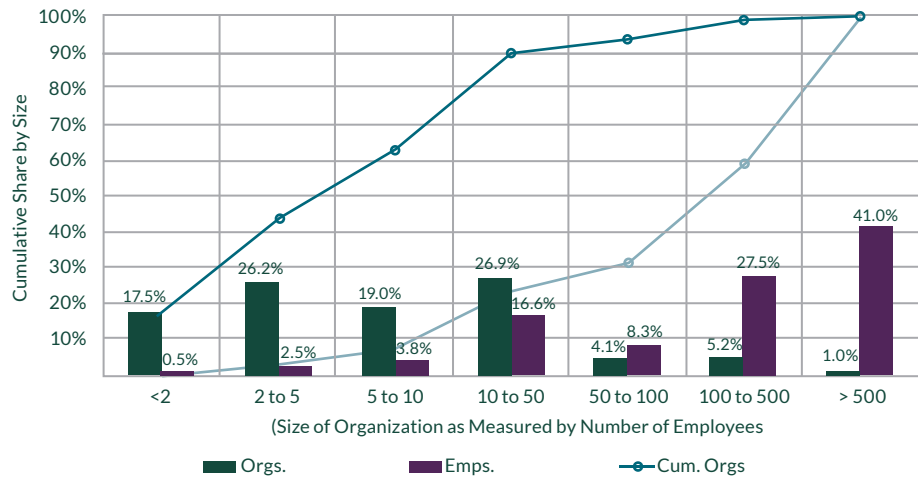


Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.

Approximately 44% of nonprofits in New Mexico employ 5 workers or less (17.6% have no more than 2 workers on their payroll), and 90% of nonprofits in New Mexico employ 50 workers or less. Although these small nonprofits (as measured by employment) account for the majority of organizations, roughly 178 organizations account for 77% of employment in the nonprofit sector, and 17 organizations account for 41% of all jobs. (Figure 5)

<sup>2</sup> Andrew Reamer, Counting for Dollars 2020 Report: The Role of the Decennial Census in the Geographic Distribution of Federal Funds. GW Institute of Public Policy, 2019.

Figure 5  
Number of Organizations, Org Size  
(Number of Employees), 2018



Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.

## Employment & Payroll

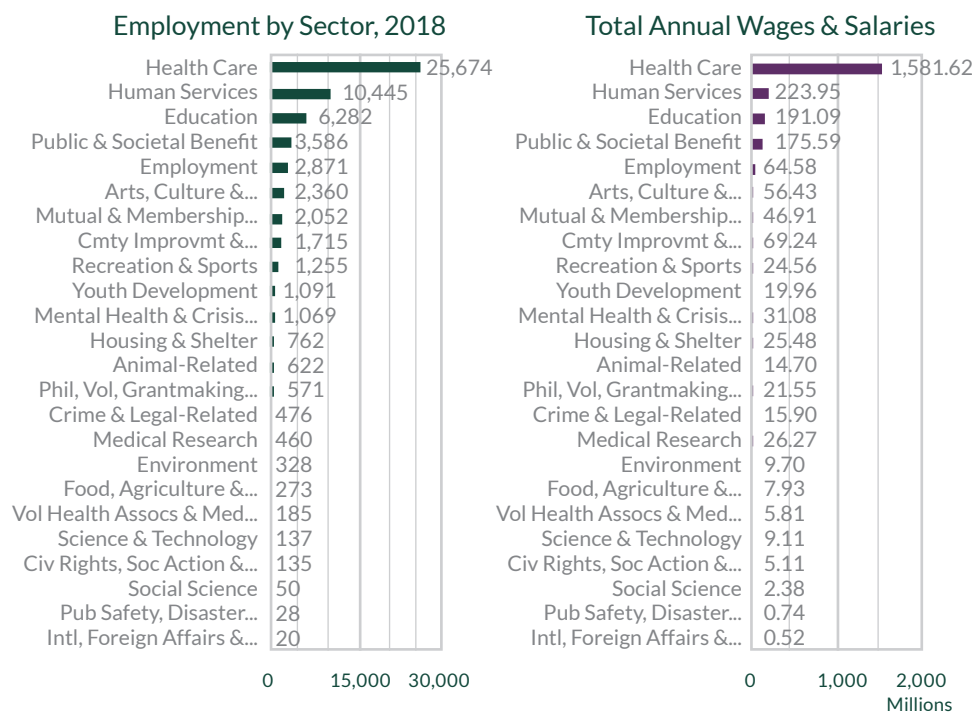
The 62,445 employees employed in the nonprofit sector in New Mexico are primarily located in the Health Care sector, which accounts for 41% of all nonprofit jobs (25,674) and 59% of nonprofit wage & salary payments (\$1.5 billion). Human Services is the next largest sector, accounting for 10,445 (17%) of employment and \$224 million in payroll (9%), which includes child services and day care, elder care, emergency services such as food banks and shelters. Education is the third most important sector with 6,282 jobs and \$191 million in payroll. (Figure 6) Tables 3 and 4 in Appendix B contains the full detail for employment, payroll, and average weekly pay by sector.

- New Mexico has a large share of cooperatively-owned businesses, including primarily rural utility cooperatives (electricity, water and communications) and credit unions. The preponderance of such organizations is at least partly attributable to the state's low population density, where the provision of rural services and credit are not profitable for large centralized systems. These businesses account for 6.0% of nonprofit jobs and 6.0% of nonprofit wages. Other types of organizations in the Public & Societal Benefit subsector are military & veterans organizations, governmental associations, and public finance, taxation & monetary policy groups.
- Employment, including sheltered employment (adults with intellectual and developmental disabilities), labor unions, vocational rehab and job training, and goodwill industries, employ 5% of the nonprofit jobs and 3% of wages.



- Arts, culture & humanities, including museums, theaters, opera houses, symphony orchestras, dance troupes, account for 4% of employment and 2% of wages. This is likely due to performers and artists donate much of their time to their respective arts.
- Community improvement groups account for 3% of employment and 3% of wages; organizations in this subsector include: neighborhood & community development groups, chambers of commerce, business & industry groups, economic development organizations, small business development, real estate associations.
- Mutual & membership benefit organizations account for 3% of employment and 2% of wages; groups included in this subsector are: voluntary employees beneficiary associations, fraternal beneficiary societies, and insurance providers. Subsectors accounting for 1 to 2% of employment include groups working in the following areas: philanthropy & grantmaking foundations, animal-related, crime & legal-related, environment, housing & shelter, medical research, mental health & crisis intervention, recreation & sports, and youth development.

**Figure 6**  
**Employment, Wages & Salaries by Sector, 2018**



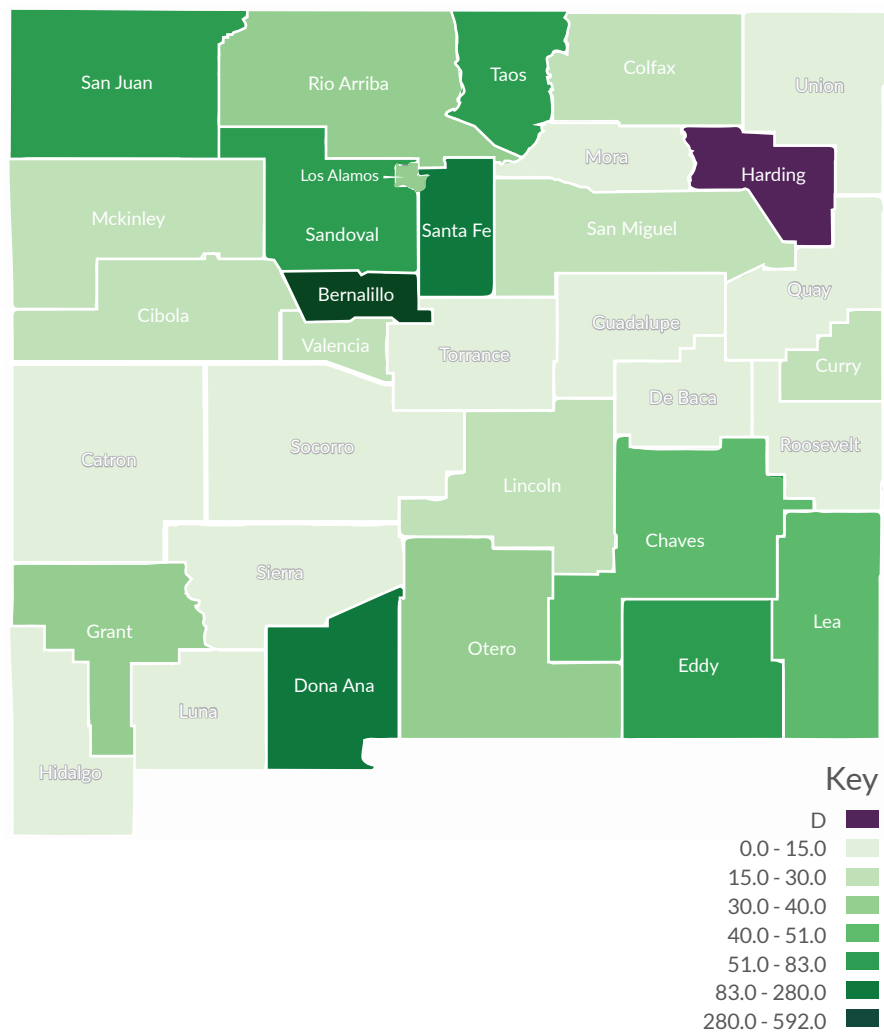
Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.

# 04

## New Mexico's Nonprofits by County

One-third (592) of nonprofit organizations are located in Bernalillo County (683 or 38% are in the Albuquerque MSA), 280 (16%) are in Santa Fe, 115 (6%) in Dona Ana, and 26 (5%) in San Juan. (Figure 7)

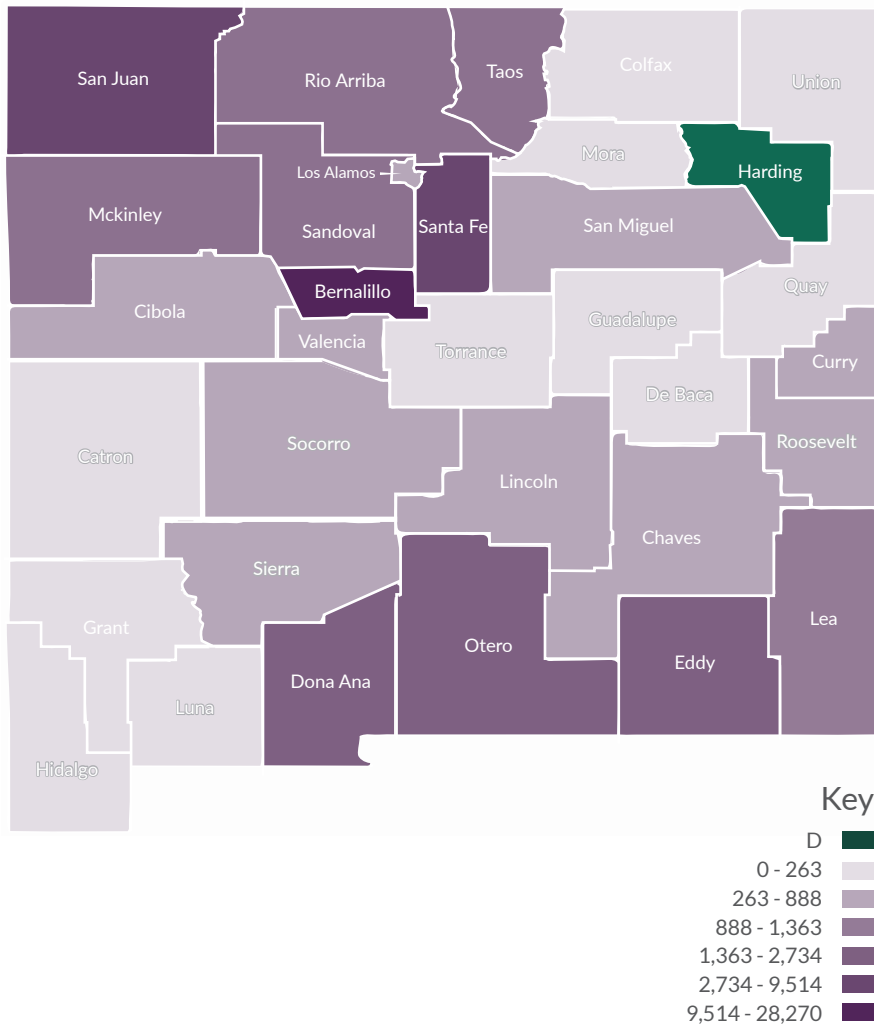
Figure 7  
Nonprofit Organizations by NM County, 2018



Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.

Along the same lines, Nonprofit employment is concentrated in the Albuquerque (48%) and the Santa Fe (15%) metropolitan areas, where 30,050 and 9,514, respectively, nonprofit jobs are located. San Juan (4,665) and Dona Ana (2,734) account for 7% and 4% of employment, respectively, and 8% and 3% of wages and salaries. (Figure 8)

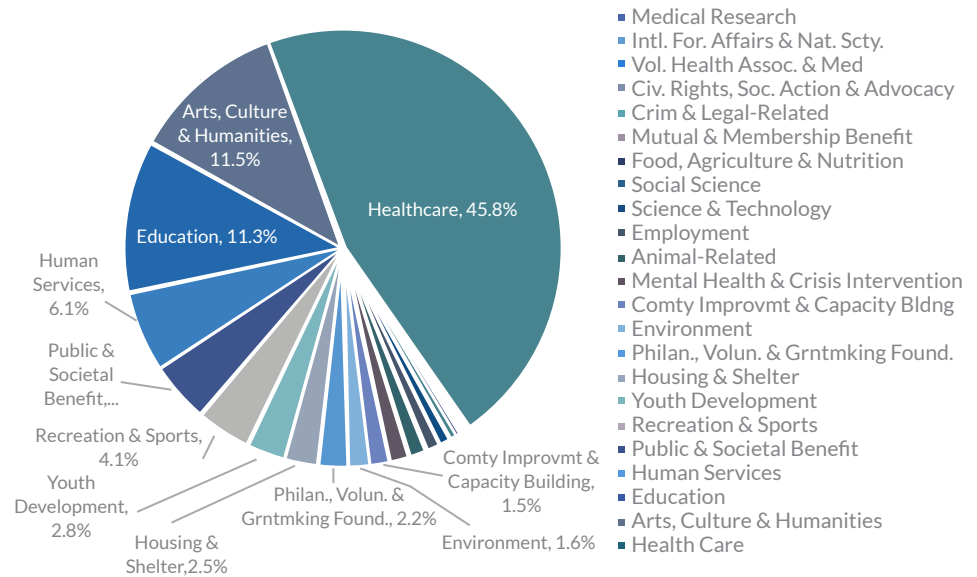
**Figure 8**  
Nonprofit Employment by NM County, 2018



Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.

The pattern of nonprofit employment by sector in Albuquerque is similar to the statewide pattern, in part reflecting the predominance of the metropolitan area in the overall numbers. In Santa Fe, however, the sectoral distribution diverges somewhat from the statewide pattern, as shown in Figure 9. The representation of Arts & cultural organizations and grantmakers is more than twice the statewide average (11.5% and 2.2%, respectively), while shares of all other sectors, most notably Human services (6.1%) are below the statewide averages; Health care (45.8%) is above the state average.

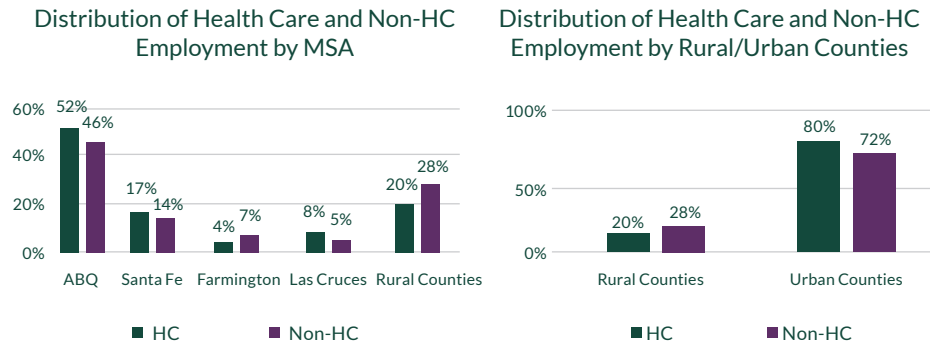
**Figure 9**  
**Nonprofit Employment in Santa Fe County by Sector, 2018**



Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
 UNM Bureau of Business & Economic Research, 2019.

- Other counties with significant nonprofit presence are those with large urban populations, including Otero (Alamogordo), Eddy (Carlsbad and Artesia), McKinley (Gallup), Sandoval (Rio Rancho), Rio Arriba (Espanola), Taos, Socorro, Lea (Hobbs).
- The best predictor of employment and payroll levels by county is population. BBER conducted a simple regression analysis to confirm that the relationship between county population levels and employment is positive and statistically significant, with population explaining over 90% of nonprofit employment at the county level; the impact of poverty rates and per capital income were not statistically significant.
- The Health Care jobs are more concentrated in the urban parts of the state. The state's urban counties have 80% of the Health Care jobs compared to 20% in the rural counties. This trend holds in the Albuquerque, Santa Fe, and Las Cruces MSA's in particular. (Figure 10)

Figure 10  
Number of Organizations and Employment, 2008-2018

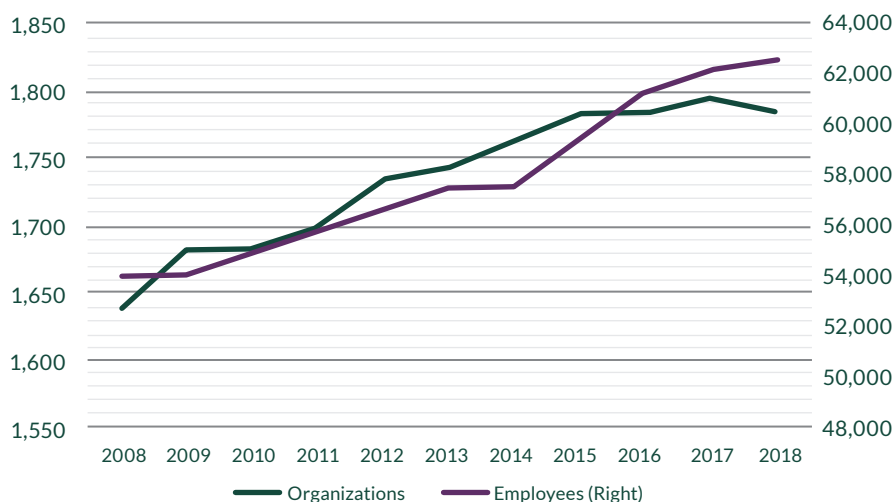


## 05

### Trends in Employment & Payroll in the Last 10 Years

The nonprofit sector has grown considerably in the last decade with the number of nonprofit organizations increasing an average of 15 new groups per year and an annual growth rate of nearly 10%. In the same time period, the nonprofit sector added 8,608 jobs, an average of 860 per year, or 16% annually. (Figure 11)

Figure 11  
Number of Organizations and Employment, 2008-2018

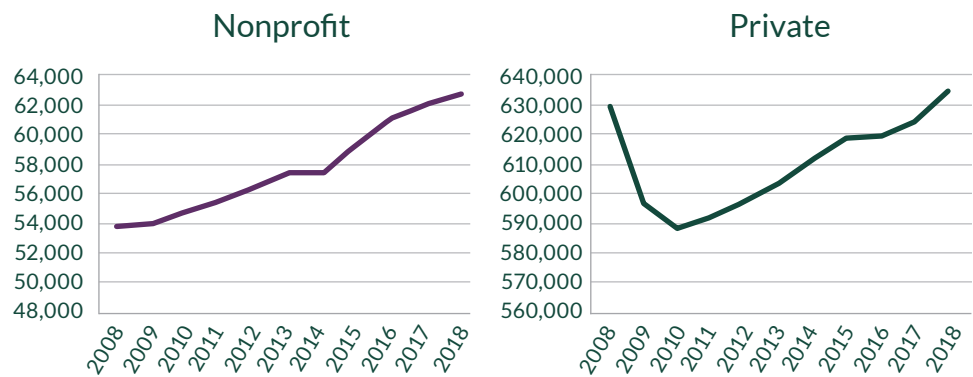


Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.



While the last ten years proved a difficult period for the labor market in New Mexico with the economy struggling to recoup all the jobs lost during the Great Recession, this sector has proven to be more resilient than the broader market. Between 2008 and 2018, the Nonprofit sector added 6,121 jobs for an increase of 11%, or an average annual growth rate of 1.1%. This contrasts with the statewide private employment annual growth rate of roughly 0.1% during the same period. (Figure 12)

**Figure 12**  
NM Nonprofit v. Private Employment, 2008-2018

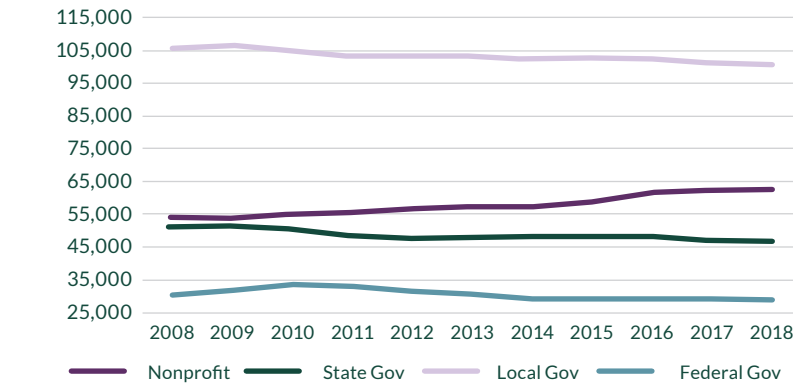


Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.

Nonprofit sector employment growth showed stability even as public sector jobs declined in the last ten years. Notably, between 2008 and 2018, NM State Government lost 4,394 jobs, Local Government declined by 4,930 jobs, and Federal Government jobs declined by 1,774. (Figure 13)



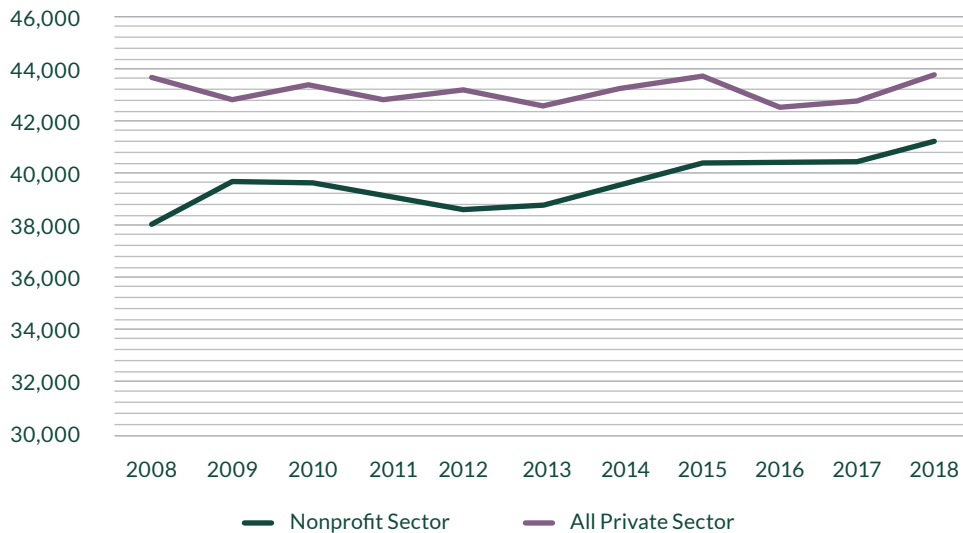
Figure 13  
NM Nonprofit Employment v. State Government, 2008-2018



Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.

Average Nonprofit wages and salaries have been growing at a faster rate than Private Sector over the last decade, and are on track to exceed private and state government averages over the next 5-10 years provided current trends and growth rates hold. (Figure 14)

Figure 14  
Annual Average Wages & Salaries, 2008-2018

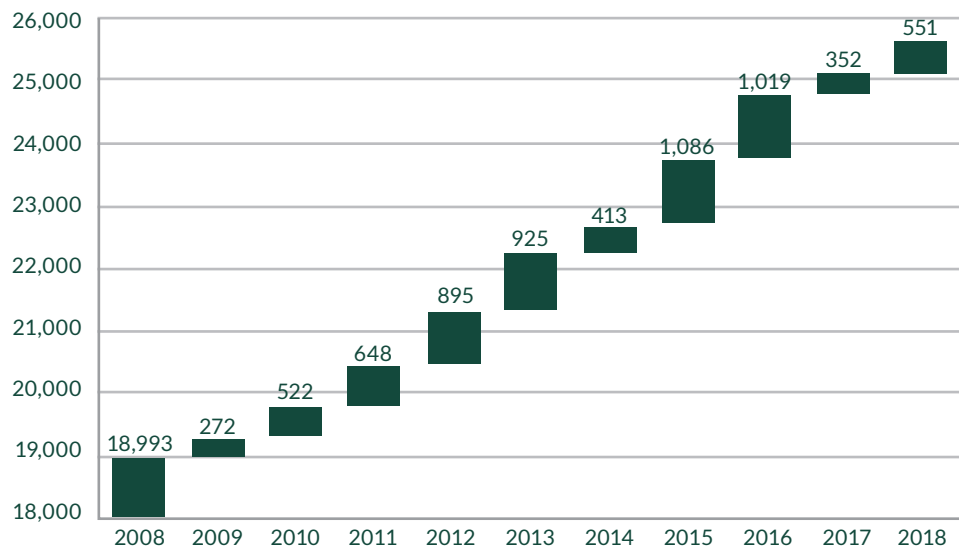


Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.

For every four jobs added by the Nonprofit sector in the last decade, three were in the Health Care sector, which added 6,682 jobs from 2008 to 2018, an increase of 35%. Much of this growth is attributable to the enactment of the Affordable Care Act (ACA), which was signed into law in March 2010 the Health Care sector added an average of nearly 800 jobs per year

(4% annually) from 2010 to 2016. With the beginning of Donald Trump's presidency in 2017 and promises to end the ACA, Health Care employment in the state continued to expand but at a slower rate in 2017 and 2018 compared to the previous 7 years. (Figure 15)

**Figure 15**  
**Annual Change in Employment for Health Care Sector, 08-18**

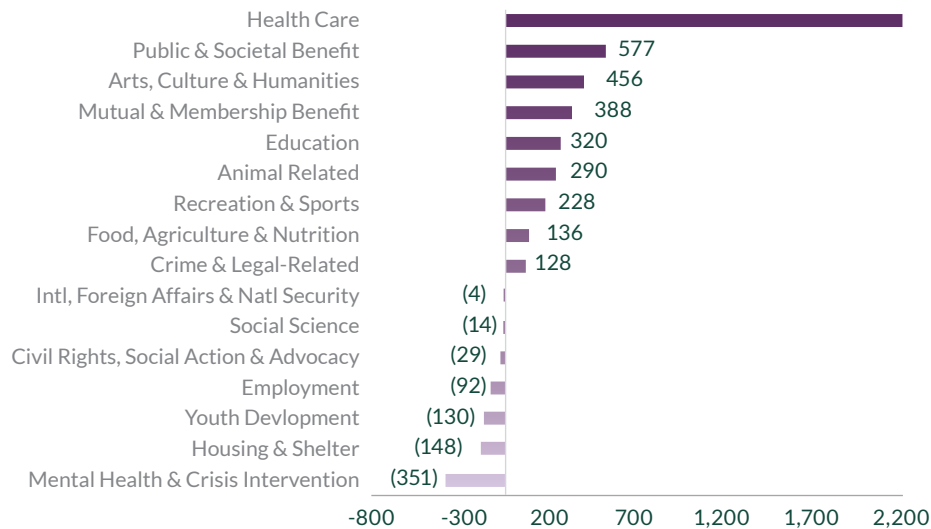


Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.

Other sectors exhibiting significant job growth were Public & Societal Benefit (577, 19%), Arts, Culture, & Humanities (456, 24%), and Mutual & Membership Benefit (388, 23%); notably, Animal-Related organizations added 290 jobs (87%) and Food, Agriculture & Nutrition added 136 jobs (100%).

The Mental Health & Crisis Intervention sector lost the most number of jobs on an absolute and a relative basis, shedding 351 jobs (-25%) between 2008 and 2018; these trends were likely attributable to the freezing of Medicaid payments by ----? to 15 behavioral health providers in 2013. Providers were accused of fraud for "overbilling" the state and the interruption of payments, while allegations were investigated, caused several providers to go out of business and others to leave the state completely. In 2016, the Attorney General later cleared all 15 behavioral health providers of wrongdoing. As of publication of this report, the State had entered monetary settlements with a handful of these practices and other related lawsuits still in litigation. Housing & Shelter and Youth Development lost 148 and 130 jobs, respectively. (Figure 16)

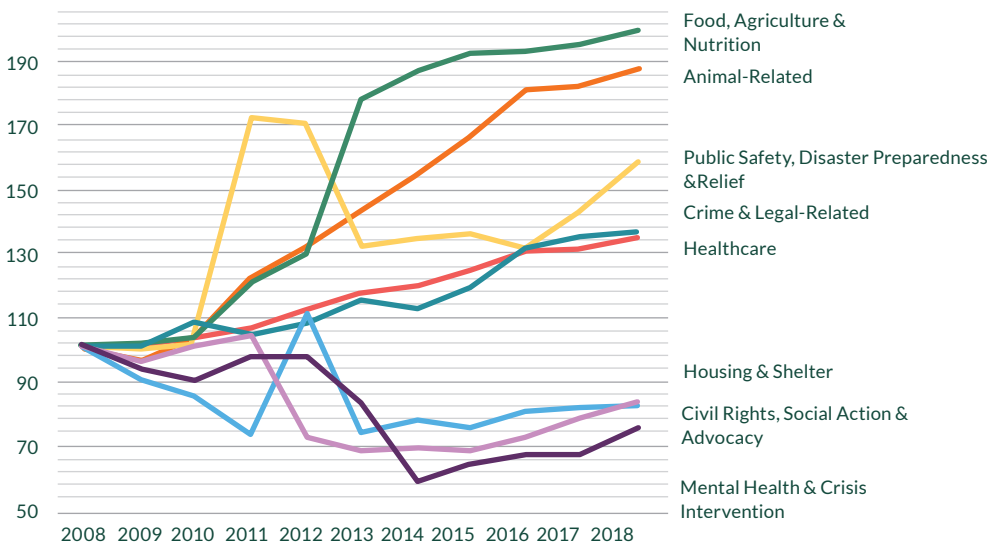
**Figure 16**  
**Employment Growth by Sector, 2008-2018**



Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.

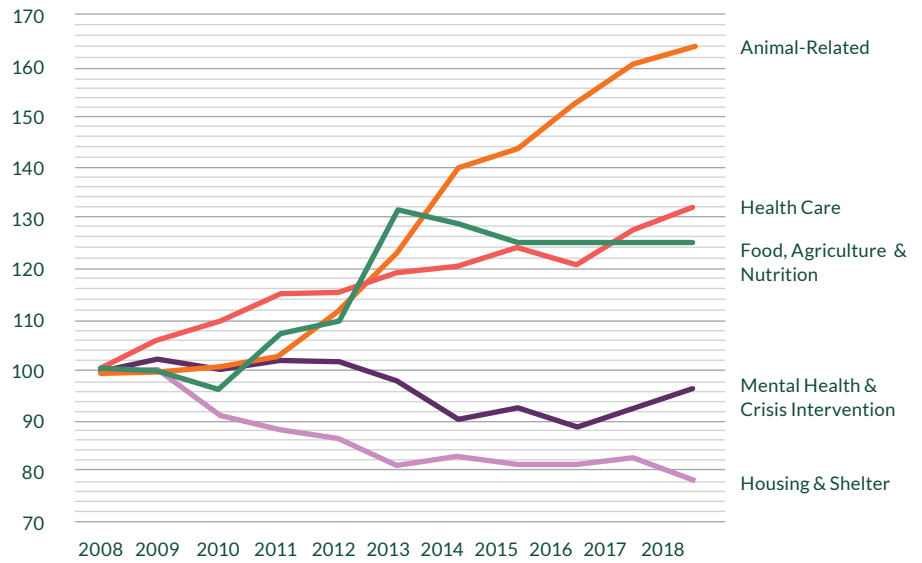
At the organizational level, sectors exhibiting the most pronounced trends were: Animal-Related organizations, which grew by 16 (64%); Health Care organizations increased by 25, or 32%; Food, Agriculture & Nutrition added 7 organizations, an increase of 25%. Housing & Shelter declined by 13 organizations (-21%). (Figure 17)

**Figure 17**  
**Employment Growth by Sector, 2008-2018**



Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.

Figure 18  
Organization Growth by Sector, 2008-2018



Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018.  
UNM Bureau of Business & Economic Research, 2019.



# Conclusion

While the public has come to recognize the significant contribution of nonprofit organizations to the quality of life in New Mexico in the areas of health care, education, social services, arts & culture and others, few recognize the importance of the nonprofit sectors as a source of employment and wages.

In New Mexico, the nonprofit sector is directly responsible for more jobs than manufacturing, and pays more in wages and salaries than Accommodation and food service industries, Education services, and Utilities combined. Further, nonprofit organizations contribute to the growth and vitality of New Mexico's economy by attracting funds to the state, creating employment, wages and salaries and profits without competing with other entities for the state's private and public dollars.

Given the size and impact of the sector, the failure to recognize fully the substantial role of nonprofit organizations in employment and wages is unfortunate. The sector is often overlooked in the formulation of economic development as well as education and employee training policy, limiting opportunities for the expansion of the sector and the broadening of its impact on the balance of the state economy. The purpose of this report is to help illuminate the economic importance of this sector so that it might be given the attention it deserves in future policy formulation.



## Source of Data and Coverage Within the Nonprofit Sector

The source of employment and wage data used in this study is the Covered Employment and Wages Program, jointly operated by the US Bureau of Labor Statistics and State Employment Security Agencies. The program, commonly known as the ES-202 program, provides comprehensive wage and employment information by establishment for employees covered by state Unemployment Insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees Program. The data on state-insured workers are compiled from quarterly contribution reports submitted by employers subject to New Mexico law. Employment data pertaining to the federal government are obtained from similarly required reports submitted by the various government installations in New Mexico.

Nationally, approximately 98 percent of all wage and salary civilian workers are included in the ES-202 program. Those excluded from the program include self-employed and family workers, employees of religious organizations, railroad workers, small-scale agriculture, domestic service, crewmembers on small vessels, state and local government elected officials, and insurance and real estate agents who receive payment solely by commission. Within the non-profit sector, the most significant exclusions are religious organizations. These organizations may elect UI coverage, and would therefore be included in the data, but in New Mexico few such organizations have elected coverage. By IRS regulation, self-employed workers cannot claim nonprofit status, and their exclusion from the ES-202 program dataset does not affect the completeness of coverage.

ES-202 employment data measures the number of employees for the pay period that includes the 12th day of each month as reported by the employer. Both part-time and full-time employees are included in the data set. If a person holds two jobs, that person is counted twice in the data set. Wages are reported quarterly, and include bonuses, stock options, the cash value of meals and lodging, and tips and other gratuities. In this report, data is annualized for analysis. Employment is the average of the 12 monthly reportings, and wages is the total of the four quarterly reports.

Nonprofit organizations were identified as those that have been granted exemption from the federal income tax under Section 501(c)(3) or any of 25 other subsections of the 1986 Internal Revenue Code. The employment data for nonprofit organizations were identified by matching the Federal Employer Identification Numbers (FEINs) of firms in the New Mexico ES-202 system with the FEINs of firms that have registered with the IRS for tax-exempt status. New Mexico tax-exempt firms were identified using the Exempt Organization Master File (EOMF), which is a listing of all organizations exempt from taxation under section 501(c) of the Internal Revenue Code. The file is cumulative; information on new organizations is added to the file on an ongoing basis and an effort is made to delete

defunct organizations. The file includes the name, address, and zip code of the organization, the Federal Employer Identification Number, and the exact Internal Revenue Code subsection under which the organization has claimed tax exemption. By matching the FEINs in the EOMF with those on the ES-202 data set, it is possible to identify all nonprofit entities in the state registered with the IRS, including not only the 501(c)(3)s, the so-called “charitable” portion of the tax-exempt universe, but other types of tax-exempt organizations as well, such as social clubs, trade associations, civic organizations, and cooperatively-owned businesses. This study covers the calendar years 2008 thru 2018.

### Organizations Excluded from this Analysis

As described, this study includes only private tax-exempt organizations with receipts of \$50,000 or more with employees in New Mexico. To be explicit, this analysis does not include any of the following:

- Public sector entities, including federal, state, county and municipal governments; public universities, colleges and technical institutes; public hospitals and medical centers, including UNM’s Health Sciences Center; and public enterprises, such as water services and aviation facilities managed under Albuquerque’s Enterprise Funds.
- Religious organizations, which are not required to file with the I.R.S. for 501(c) tax-exempt status. Under this grouping, organizations such as religious schools, Salvation Army, Goodwill Industries and other charitable institutions administered by religious organizations are exempt.
- Los Alamos National Laboratories, which operated under the University of California’s tax-exempt status.

### Other Measures of Nonprofit Activities in New Mexico

There are several other sources of information on nonprofit organizations in New Mexico, each using a unique and non-comparable methodology. The office of New Mexico’s Attorney General maintains a Registry of Charitable Organizations that operate in the state. The purpose of the registry is to provide the Attorney General with information needed to oversee charities that operate or solicit contributions in the state; to provide information and assistance to individuals who serve as directors, officers, volunteers, fundraisers, accountants and attorneys for charitable organizations; and to provide the public with certain information on registered charities and their professional fundraisers. The registry includes more than 4,200 organizations, and does not include most religious and educational organizations. The list is significantly larger than that used in this study for three principal reasons. First, the Attorney General’s list includes 1,711 organizations (or 40% of the total) that are located outside



the state. The principal function of these organizations in New Mexico is fundraising, and thus these organizations have a negative economic impact in the state. Second, the Attorney General's registry includes a large but undetermined number of organizations without employees, who are, therefore, not included in the ES-202 database that is the basis of this study. Finally, the registry includes an undetermined number of organizations no longer active in the state. A small random phone survey indicated that as many as one quarter of the organizations included in the Attorney General's registry were no longer in operation. The National Center for Charitable Statistics (NCCS) at the Urban Institute provides access to a list of organizations that have received 501(c) (tax-exempt) status by the Internal Revenue Service. According to NCCS, there are 6,556 organizations located in New Mexico with tax-exempt status. The NCCS database also identifies 2,614 tax-exempt organizations in New Mexico that have filed IRS forms 990 (including 990-EZ and 990-PF). Religious organizations and organizations with less than \$25,000 in gross receipts are not required to file 990 forms (although they may opt to file for disclosure purposes), thus accounting for the substantial difference between the 6,556 tax exempt organizations and the 2,614 organizations filing 990 forms with the IRS. The number of tax-exempt organizations filing 990 forms is greater than the 1,913 included in this study because not all organizations that file 990 forms have employees covered by the Unemployment Insurance (ES-202) program.



Table 3  
New Mexico Nonprofit by Sector, Organizations,  
Employment, Wages

Sector	Number of Organizations	Employ- ment	Gross Wages (\$)	Avg. Weekly Wages (\$)	Employ- ment
Animal-Related	41	622	14,696,837	454	1%
Arts, Culture & Humanities	183	2,360	56,426,112	460	4%
Civil Rights, Social Action & Advocacy	16	135	5,114,643	729	0%
Community Improvement & Capacity Building	193	1,715	69,236,093	776	3%
Crime & Legal-Related	46	476	15,899,361	642	1%
Education	219	6,282	191,094,353	585	10%
Employment	66	2,871	64,583,256	433	5%
Environment	56	328	9,695,629	568	1%
Food, Agriculture & Nutrition	35	273	7,933,494	559	0%
Health Care	104	25,674	1,531,621,184	1,147	41%
Housing & Shelter	48	762	25,480,186	643	1%
Human Services	270	10,445	223,951,696	412	17%
International, Foreign Affairs & National Security	10	20	617,140	593	0%
Medical Research	11	460	26,270,568	1,098	1%
Mental Health & Crisis Intervention	53	1,069	31,077,498	559	2%
Mutual & Membership Benefit	66	2,052	46,910,834	440	3%
Philanthropy, Voluntarism & Grantmaking Foundations	70	571	21,553,835	726	1%
Public & Social Benefit	128	3,586	175,588,498	942	6%
Public Safety, Disaster Preparedness & Relief	4	28	735,958	505	0%
Recreation & Sports	86	1,255	24,556,600	376	2%
Science & Technology	12	137	9,107,114	1,278	0%
Social Science	4	50	2,378,800	915	0%
Voluntary Health Associations & Medical Disciplines	20	185	5,810,919	604	0%
Youth Development	44	1,091	19,961,164	352	2%
<b>TOTAL</b>	<b>1,785</b>	<b>62,445</b>	<b>2,580,301,773</b>	<b>795</b>	

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.



**Table 4**  
**NM Nonprofits by Subsector.**  
**Employment & Gross Wages, 2018**

Sector	Employment	Gross Wages (\$)	Ave. Annual Wages (\$)	Avg. Weekly Wages (\$)	Sector Employment
<b>Bernalillo</b>	<b>28,270</b>	<b>1,266,773,270</b>	<b>44,911</b>	<b>862</b>	
Animal-Related	240	6,645,263	27,746	534	0.8%
Arts, Culture & Humanities	709	15,164,012	21,395	411	2.5%
Civil Rights, Social Action & Advocacy	62	2,715,159	43,617	839	0.2%
Community Improvement & Capacity Building	696	33,877,985	48,693	936	2.5%
Crime & Legal-Related	307	12,055,224	39,268	755	1.1%
Education	2,855	82,920,480	29,044	559	10.1%
Employment	1,974	42,532,658	21,549	414	7.0%
Environment	42	1,263,124	30,254	582	0.1%
Food, Agriculture & Nutrition	115	3,819,185	33,210	639	0.4%
Health Care	12,637	801,847,321	63,451	1,220	44.7%
Housing & Shelter	263	8,368,494	31,850	612	0.9%
Human Services	4,774	99,945,242	20,936	403	16.9%
International, Foreign Affairs & National Security	13	354,818	26,779	515	0.0%
Medical Research	456	26,064,318	57,127	1,099	1.6%
Mental Health & Crisis Intervention	363	10,475,086	28,857	555	1.3%
Mutual & Membership Benefit	186	12,063,395	64,770	1,246	0.7%
Philanthropy, Voluntarism & Grantmaking Foundations	166	6,931,747	41,820	804	0.6%
Public & Social Benefit	1,586	79,162,366	49,949	960	5.6%
Public Safety, Disaster Preparedness & Relief	27	733,958	27,184	523	0.1%
Recreation & Sports	321	7,911,136	24,684	475	1.1%
Science & Technology	19	718,524	38,839	747	0.1%
Voluntary Health Associations & Medical Disciplines	86	3,018,144	34,993	673	0.3%
Youth Development	375	8,185,621	21,843	420	1.3%
<b>Catron</b>	<b>32</b>	<b>282,084</b>	<b>8,744</b>	<b>168</b>	
Human Services	32	282,084	8,744	168	100%
<b>Chaves</b>	<b>836</b>	<b>18,767,699</b>	<b>22,463</b>	<b>432</b>	
Animal-Related	14	267,840	19,479	375	1.6%
Arts, Culture & Humanities	34	635,257	18,822	362	4.0%
Civil Rights, Social Action & Advocacy	29	999,764	34,475	663	3.5%
Community Improvement & Capacity Building	16	541,850	34,403	662	1.9%
Education	22	322,830	14,509	279	2.7%
Employment	247	6,372,702	25,853	497	29.5%
Environment	3	70,100	23,367	449	0.4%
Food, Agriculture & Nutrition	11	298,183	28,398	546	1.3%
Housing & Shelter	29	1,009,145	35,409	681	3.4%
Human Services	24	4,949,846	22,073	424	26.8%
Mental Health & Crisis Intervention	13	65,538	4,946	95	1.6%
Mutual & Membership Benefit	67	493,060	7,332	141	8.0%
Philanthropy, Voluntarism & Grantmaking Foundations	16	237,346	14,834	285	1.9%
Public & Social Benefit	20	806,463	40,834	785	2.4%
Recreation & Sports	43	1,038,630	24,154	465	5.1%
Voluntary Health Associations & Medical Disciplines	2	53,060	26,530	510	0.2%
Youth Development	47	606,084	12,895	248	5.6%

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.

# Table 4 Continued

Sector	Employment	Gross Wages (\$)	Ave. Annual Wages (\$)	Avg. Weekly Wages (\$)	Sector Employment
<b>Cibola</b>	<b>823</b>	<b>34,486,788</b>	<b>41,929</b>	<b>806</b>	
Animal-Related	9	171,399	20,165	388	1.0%
Arts, Culture & Humanities	4	81,208	20,302	390	0.5%
Community Improvement & Capacity Building	10	399,419	38,968	749	1.2%
Crime & Legal-Related	13	330,454	24,940	480	1.6%
Education	259	9,598,000	37,022	712	31.5%
Health Care	337	15,503,315	46,004	885	41.0%
Human Services	98	2,455,951	25,125	483	11.9%
Public & Social Benefit	72	5,678,216	79,139	1,522	8.7%
Recreation & Sports	21	268,826	12,955	249	2.5%
<b>Colfax</b>	<b>213</b>	<b>5,665,234</b>	<b>26,660</b>	<b>513</b>	
Arts, Culture & Humanities	9	141,889	15,765	303	4.2%
Community Improvement & Capacity Building	13	234,603	17,706	340	6.2%
Education	25	1,309,260	52,899	1,017	11.6%
Employment	4	6,260	1,789	34	1.6%
Environment	2	31,716	14,096	271	1.1%
Food, Agriculture & Nutrition	5	300,096	66,688	1,282	2.1%
Housing & Shelter	1	24,750	24,750	476	0.5%
Human Services	113	2,424,706	21,553	414	52.9%
Mutual & Membership Benefit	6	39,993	6,955	134	2.7%
Public & Social Benefit	22	1,077,750	50,128	964	10.1%
Recreation & Sports	15	74,213	5,118	98	6.8%
<b>Curry</b>	<b>888</b>	<b>25,337,939</b>	<b>28,543</b>	<b>549</b>	
Community Improvement & Capacity Building	15	334,734	23,085	444	1.6%
Education	2	15,000	7,500	144	0.2%
Employment	302	7,966,617	26,380	507	34.0%
Food, Agriculture & Nutrition	26	429,087	16,346	314	3.0%
Health Care	170	4,356,399	25,588	492	19.2%
Housing & Shelter	15	543,472	36,231	697	1.7%
Human Services	29	454,032	15,931	306	3.2%
Mental Health & Crisis Intervention	133	4,091,350	30,820	593	14.9%
Mutual & Membership Benefit	30	252,718	8,424	162	3.4%
Philanthropy, Voluntarism & Grantmaking Foundations	30	391,715	13,057	251	3.4%
Public & Social Benefit	135	6,488,415	48,241	928	15.1%
Recreation & Sports	2	14,400	6,400	123	0.3%
<b>De Baca</b>	<b>51</b>	<b>1,847,116</b>	<b>36,218</b>	<b>696</b>	
Arts, Culture & Humanities	3	11,903	4,328	83	5.4%
Community Improvement & Capacity Building	7	64,975	8,962	172	14.2%
Health Care	41	1,770,238	43,177	830	80.4%

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.

# Table 4 Continued

Sector	Employment	Gross Wages (\$)	Ave. Annual Wages (\$)	Avg. Weekly Wages (\$)	Sector Employment
<b>Dona Ana</b>	<b>2,734</b>	<b>90,063,315</b>	<b>32,946</b>	<b>634</b>	
Animal-Related	26	351,533	13,786	265	0.9%
Arts, Culture & Humanities	108	812,170	7,503	144	4.0%
Civil Rights, Social Action & Advocacy	7	203,093	30,088	579	0.2%
Community Improvement & Capacity Building	72	1,705,450	23,605	454	2.6%
Crime & Legal-Related	5	103,851	19,781	380	0.2%
Education	169	3,006,000	17,761	342	6.2%
Employment	19	785,295	40,795	785	0.7%
Environment	8	202,363	26,111	502	0.3%
Food, Agriculture & Nutrition	36	951,969	26,816	516	1.3%
Health Care	1,011	53,574,643	53,005	1,019	37.0%
Housing & Shelter	35	1,293,870	37,503	721	1.3%
Human Services	981	22,897,206	23,353	449	35.9%
International, Foreign Affairs & National Security	1	18,000	18,000	346	0.0%
Mental Health & Crisis Intervention	20	778,700	38,454	740	0.7%
Mutual & Membership Benefit	64	627,543	9,844	189	2.3%
Philanthropy, Voluntarism & Grantmaking Foundations	8	373,952	46,744	899	0.3%
Public & Social Benefit	50	1,153,285	23,182	446	1.8%
Recreation & Sports	74	768,528	10,421	200	2.7%
Social Science	6	95,952	15,352	295	0.2%
Voluntary Health Associations & Medical Disciplines	13	127,532	10,003	192	0.5%
Youth Development	23	252,380	10,855	209	0.9%
<b>Eddy</b>	<b>2,107</b>	<b>79,693,390</b>	<b>37,819</b>	<b>727</b>	
Animal-Related	18	325,887	18,360	353	0.8%
Arts, Culture & Humanities	5	123,088	25,913	498	0.2%
Civil Rights, Social Action & Advocacy	7	165,073	23,58	453	0.3%
Community Improvement & Capacity Building	21	1,038,752	48,88	940	1.0%
Crime & Legal-Related	14	379,591	27,114	521	0.7%
Education	1	12,390	12,390	238	0.0%
Employment	20	100,882	5,108	98	0.9%
Environment	34	1,025,588	29,944	576	1.6%
Food, Agriculture & Nutrition	5	96,625	18,405	354	0.2%
Health Care	686	41,583,842	60,596	1,165	32.6%
Housing & Shelter	3	42,455	15,438	297	0.1%
Human Services	908	19,787,057	21,804	419	43.1%
Mental Health & Crisis Intervention	17	905,936	54,905	1,056	0.8%
Mutual & Membership Benefit	73	684,853	9,382	180	3.5%
Philanthropy, Voluntarism & Grantmaking Foundations	13	429,334	34,347	661	0.6%
Public & Social Benefit	187	10,345,875	55,252	1,063	8.9%
Recreation & Sports	47	927,880	19,848	382	2.2%
Science & Technology	30	1,495,844	49,861	959	1.4%
Youth Development	20	222,438	11,263	217	0.9%

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.

# Table 4 Continued

Sector	Employment	Gross Wages (\$)	Ave. Annual Wages (\$)	Avg. Weekly Wages (\$)	Sector Employment
<b>Grant</b>	<b>221</b>	<b>4,254,838</b>	<b>19,296</b>	<b>371</b>	
Animal-Related	6	111,368	18,561	357	2.7%
Arts, Culture & Humanities	12	230,840	18,844	362	5.6%
Community Improvement & Capacity Building	15	336,846	22,456	432	6.8%
Education	106	2,014,050	19,091	367	47.8%
Environment	6	115,815	20,142	387	2.6%
Food, Agriculture & Nutrition	10	135,701	14,284	275	4.3%
Housing & Shelter	5	61,348	12,915	248	2.2%
Human Services	31	665,511	21,296	410	14.2%
Mental Health & Crisis Intervention	3	105,164	32,358	622	1.5%
Mutual & Membership Benefit	13	134,374	10,750	207	5.7%
Philanthropy, Voluntarism & Grantmaking Foundations	1	6,263	6,263	120	0.5%
Public & Social Benefit	9	293,848	31,767	611	4.2%
Recreation & Sports	5	43,710	9,713	187	2.0%
<b>Guadalupe</b>	<b>34</b>	<b>548,134</b>	<b>16,122</b>	<b>310</b>	
Health Care	31	530,734	17,120	329	91.2%
Public & Social Benefit	3	17,400	5,800	112	8.8%
<b>Hidalgo</b>	<b>246</b>	<b>11,716,445</b>	<b>47,628</b>	<b>916</b>	
Community Improvement & Capacity Building	2	27,189	13,595	261	0.8%
Education	1	13,084	13,084	252	0.4%
Health Care	242	11,650,252	8,142	926	98.4%
Human Services	1	25,920	25,920	498	0.4%
<b>Lea</b>	<b>1,066</b>	<b>47,596,429</b>	<b>44,660</b>	<b>859</b>	
Animal-Related	6	84,212	15,311	294	0.5%
Arts, Culture & Humanities	6	153,236	24,518	471	0.6%
Community Improvement & Capacity Building	19	771,809	41,719	802	1.7%
Crime & Legal-Related	20	390,363	19,277	371	1.9%
Education	49	1,971,604	40,237	774	4.6%
Health Care	391	26,167,369	66,967	1,288	36.7%
Housing & Shelter	14	245,912	18,216	350	1.3%
Human Services	230	5,259,212	22,841	439	21.6%
International, Foreign Affairs & National Security	0	-	-	-	0.0%
Mental Health & Crisis Intervention	128	4,358,259	34,116	656	12.0%
Mutual & Membership Benefit	2	19,500	9,750	188	0.2%
Philanthropy, Voluntarism & Grantmaking Foundations	5	181,132	40,242	774	0.4%
Public & Social Benefit	82	5,950,222	72,786	1,400	7.7%
Recreation & Sports	63	1,229,723	19,597	377	5.9%
Youth Development	53	813,877	15,429	297	4.9%
<b>Lincoln</b>	<b>323</b>	<b>7,868,284</b>	<b>24,379</b>	<b>469</b>	
Animal-Related	17	213,518	12,378	238	5.3%
Arts, Culture & Humanities	2	33,031	16,515	318	0.6%
Community Improvement & Capacity Building	13	354,019	27,232	524	4.0%
Crime & Legal-Related	4	47,895	11,974	230	1.2%
Education	6	52,345	8,724	168	1.9%
Environment	8	202,542	27,006	519	2.3%
Human Services	75	1,250,968	16,680	321	23.2%
Mutual & Membership Benefit	7	31,733	4,377	84	2.2%
Philanthropy, Voluntarism & Grantmaking Foundations	72	803,693	11,124	214	22.4%
Public & Social Benefit	78	4,451,152	56,884	1,094	24.2%
Recreation & Sports	13	127,065	9,774	188	4.0%
Youth Development	27	300,322	11,021	212	8.4%

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.

# Table 4 Continued

Sector	Employment	Gross Wages (\$)	Ave. Annual Wages (\$)	Avg. Weekly Wages (\$)	Sector Employment
<b>Los Alamos</b>	<b>682</b>	<b>16,266,302</b>	<b>23,860</b>	<b>459</b>	
Arts, Culture & Humanities	38	65,191	16,672	321	5.5%
Community Improvement & Capacity Building	22	720,089	32,731	629	3.2%
Crime & Legal-Related	6	144,069	25,055	482	0.8%
Education	181	7,145,882	39,589	761	26.5%
Employment	11	50,535	4,594	88	1.6%
Environment	18	300,998	16,958	326	2.6%
Health Care	27	917,702	33,677	648	4.0%
Housing & Shelter	1	95,482	95,482	1,836	0.1%
Human Services	208	2,540,354	12,213	235	30.5%
Mental Health & Crisis Intervention	16	288,684	18,329	352	2.3%
Mutual & Membership Benefit	6	36,884	6,706	129	0.8%
Philanthropy, Voluntarism & Grantmaking Foundations	5	118,348	26,299	506	0.7%
Public & Social Benefit	78	2,914,334	27,244	716	11.5%
Recreation & Sports	67	367,750	5,489	106	9.8%
<b>Luna</b>	<b>162</b>	<b>3,768,886</b>	<b>23,301</b>	<b>448</b>	
Animal-Related	12	144,201	12,539	241	7.1%
Community Improvement & Capacity Building	6	88,060	15,315	295	3.6%
Education	2	17,440	8,720	168	1.2%
Housing & Shelter	4	167,740	39,468	759	2.6%
Human Services	57	1,209,947	21,415	412	34.9%
Mutual & Membership Benefit	18	104,721	5,984	115	10.8%
Public & Social Benefit	28	1,604,491	57,303	1,102	17.3%
Recreation & Sports	27	321,397	11,904	229	16.7%
Voluntary Health Associations & Medical Disciplines	9	110,890	11,988	231	5.7%
<b>Mckinley</b>	<b>1,363</b>	<b>45,822,830</b>	<b>33,631</b>	<b>647</b>	
Animal-Related	15	238,269	16,154	311	1.1%
Arts, Culture & Humanities	64	1,761,187	27,519	529	4.7%
Community Improvement & Capacity Building	22	978,104	44,459	855	1.6%
Education	247	6,449,814	26,139	503	18.1%
Employment	165	3,579,416	21,726	418	12.1%
Food, Agriculture & Nutrition	24	466,848	19,866	382	1.7%
Health Care	656	28,593,955	43,622	839	48.1%
Housing & Shelter	81	2,009,200	24,959	480	5.9%
Human Services	52	1,320,342	25,514	491	3.8%
Mutual & Membership Benefit	18	119,933	6,757	130	1.3%
Recreation & Sports	5	23,990	4,798	92	0.4%
Youth Development	16	281,772	17,340	333	1.2%
<b>Mora</b>	<b>171</b>	<b>5,155,085</b>	<b>29,913</b>	<b>575</b>	
Education	4	174,266	49,790	958	2.0%
Employment	0	1,100	4,400	85	0.1%
Health Care	88	2,041,215	23,196	446	51.5%
Human Services	27	486,495	17,853	343	15.9%
Public & Societal Benefit	52	2,412,009	46,385	892	30.4%

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.

# Table 4 Continued

Sector	Employment	Gross Wages (\$)	Ave. Annual Wages (\$)	Avg. Weekly Wages (\$)	Sector Employment
<b>Otero</b>	<b>1,714</b>	<b>72,360,564</b>	<b>42,230</b>	<b>812</b>	
Animal-Related	27	248,580	9,207	177	1.6%
Arts, Culture & Humanities	17	143,119	8,674	167	1.0%
Community Improvement & Capacity Building	21	388,905	18,519	356	1.2%
Crime & Legal-Related	5	205,288	45,620	877	0.3%
Education	232	9,345,975	40,328	776	13.5%
Employment	29	266,386	9,186	177	1.7%
Health Care	912	53,525,640	58,723	1,129	53.2%
Housing & Shelter	4	103,039	29,440	566	0.2%
Human Services	334	5,908,464	17,717	341	19.5%
Mental Health & Crisis Intervention	9	293,400	33,531	645	0.5%
Mutual & Membership Benefit	49	494,936	10,205	196	2.8%
Philanthropy, Voluntarism & Grantmaking Foundations	4	75,375	17,735	341	0.2%
Public & Social Benefit	50	1,043,436	20,974	403	2.9%
Recreation & Sports	1	29,531	29,531	568	0.1%
Voluntary Health Associations & Medical Disciplines	1	41,683	41,683	802	0.1%
Youth Development	22	246,807	11,218	216	1.3%
<b>Quay</b>	<b>172</b>	<b>3,465,482</b>	<b>20,177</b>	<b>388</b>	
Community Improvement & Capacity Building	4	76,467	20,391	392	2.2%
Environment	3	14,519	4,840	93	1.7%
Health Care	9	268,137	31,545	607	4.9%
Human Services	130	2,662,873	20,444	393	75.8%
Mutual & Membership Benefit	14	91,327	6,642	128	8.0%
Public & Social Benefit	13	352,159	28,173	542	7.3%
<b>Rio Arriba</b>	<b>1,239</b>	<b>45,332,973</b>	<b>36,596</b>	<b>704</b>	
Animal-Related	45	1,305,142	28,843	555	3.7%
Arts, Culture & Humanities	112	2,273,555	20,300	390	9.0%
Community Improvement & Capacity Building	193	6,134,992	31,829	612	15.6%
Education	79	2,809,639	35,678	686	6.4%
Environment	12	393,050	33,451	643	0.9%
Food, Agriculture & Nutrition	3	30,300	10,100	194	0.2%
Health Care	410	19,376,483	47,260	909	33.1%
Housing & Shelter	16	228,725	14,075	271	1.3%
Human Services	185	3,721,032	20,168	388	14.9%
Mental Health & Crisis Intervention	2	103,800	51,900	998	0.2%
Public & Social Benefit	125	7,167,089	57,567	1,107	10.1%
Voluntary Health Associations & Medical Disciplines	58	1,789,167	30,848	593	4.7%
<b>Roosevelt</b>	<b>444</b>	<b>15,195,785</b>	<b>34,225</b>	<b>658</b>	
Community Improvement & Capacity Building	7	149,165	22,099	425	1.5%
Health Care	207	9,592,542	46,285	890	46.7%
Housing & Shelter	7	80,836	11,150	214	1.6%
Human Services	158	2,552,615	16,181	311	35.5%
Philanthropy, Voluntarism & Grantmaking Foundations	1	35,000	35,000	673	0.2%
Public & Social Benefit	51	2,689,659	52,481	1,009	11.5%
Recreation & Sports	13	95,969	7,527	145	2.9%

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.



# Table 4 Continued

Sector	Employment	Gross Wages (\$)	Ave. Annual Wages (\$)	Avg. Weekly Wages (\$)	Sector Employment
<b>San Juan</b>	<b>4,665</b>	<b>208,953,212</b>	<b>44,794</b>	<b>861</b>	
Animal-Related	2	14,058	7,029	135	0.0%
Arts, Culture & Humanities	18	417,094	23,834	458	0.4%
Community Improvement & Capacity Building	22	855,418	38,446	739	0.5%
Crime & Legal-Related	2	8,066	4,033	78	0.0%
Education	404	14,322,149	35,429	681	8.7%
Environment	5	125,941	27,987	538	0.1%
Health Care	1,973	144,586,302	73,301	1,410	42.3%
Housing & Shelter	5	40,730	8,575	165	0.1%
Human Services	479	8,982,517	18,743	360	10.3%
Mental Health & Crisis Intervention	63	1,996,833	31,570	607	1.4%
Mutual & Membership Benefit	1,384	30,835,520	22,284	429	29.7%
Philanthropy, Voluntarism & Grantmaking Foundations	25	886,972	35,479	682	0.5%
Public & Social Benefit	97	3,397,739	35,210	677	2.1%
Recreation & Sports	75	1,481,381	19,686	379	1.6%
Voluntary Health Associations & Medical Disciplines	6	164,620	27,437	528	0.1%
Youth Development	106	837,872	7,904	152	2.3%
<b>San Miguel</b>	<b>420</b>	<b>11,029,470</b>	<b>26,261</b>	<b>505</b>	
Animal-Related	7	103,800	14,829	285	1.7%
Arts, Culture & Humanities	2	73,210	32,538	626	0.5%
Community Improvement & Capacity Building	11	289,723	26,951	518	2.6%
Crime & Legal-Related	2	42,492	21,246	409	0.5%
Education	151	4,922,821	32,656	628	35.9%
Environment	2	78,461	39,230	754	0.5%
Food, Agriculture & Nutrition	1	10,420	10,420	200	0.2%
Health Care	58	2,879,248	50,074	963	13.7%
Housing & Shelter	16	219,166	14,140	272	3.7%
Human Services	6	190,177	33,074	636	1.4%
Mental Health & Crisis Intervention	119	1,569,105	13,214	254	28.3%
Mutual & Membership Benefit	26	113,517	4,324	83	6.3%
Philanthropy, Voluntarism & Grantmaking Foundations	1	60,377	60,377	1,161	0.2%
Public & Social Benefit	15	177,468	11,831	228	3.6%
Recreation & Sports	5	299,487	66,553	1,280	1.1%
<b>Sandoval</b>	<b>1,074</b>	<b>43,274,615</b>	<b>40,284</b>	<b>775</b>	
Animal-Related	28	345,465	12,562	242	2.6%
Arts, Culture & Humanities	8	289,202	38,560	742	0.7%
Civil Rights, Social Action & Advocacy	4	117,718	27,698	533	0.4%
Community Improvement & Capacity Building	23	1,053,188	45,298	871	2.2%
Crime & Legal-Related	27	583,515	21,612	416	2.5%
Education	113	3,052,972	27,138	522	10.5%
Food, Agriculture & Nutrition	5	78,943	15,789	304	0.5%
Health Care	609	30,001,648	49,284	948	56.7%
Human Services	118	3,493,530	29,544	568	11.0%
Mental Health & Crisis Intervention	15	535,278	35,100	675	1.4%
Mutual & Membership Benefit	7	67,534	9,648	186	0.7%
Public & Societal Benefit	96	2,312,054	24,147	464	8.9%
Recreation & Sports	15	979,003	64,197	1,235	1.4%
Science & Technology	6	294,720	53,585	1,030	0.5%
Social Science	1	24,905	49,809	958	0.0%
Voluntary Health Associations & Medical Disciplines	1	44,940	44,940	864	0.1%

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.

# Table 4 Continued

Sector	Employment	Gross Wages (\$)	Ave. Annual Wages (\$)	Avg. Weekly Wages (\$)	Sector Employment
<b>Santa Fe</b>	<b>9,514</b>	<b>427,196,195</b>	<b>44,904</b>	<b>864</b>	
Animal-Related	125	3,776,152	30,209	581	1.3%
Arts, Culture & Humanities	1,094	31,800,192	29,081	559	11.5%
Civil Rights, Social Action & Advocacy	15	642,724	44,326	852	0.2%
Community Improvement & Capacity Building	146	8,588,112	58,823	1,131	1.5%
Crime & Legal-Related	17	430,707	25,714	494	0.2%
Education	1,075	36,114,333	33,603	646	11.3%
Employment	102	2,921,404	28,782	554	1.1%
Environment	151	5,010,755	33,294	640	1.6%
Food, Agriculture & Nutrition	30	1,231,761	41,755	803	0.3%
Health Care	4,355	248,756,363	57,123	1,099	45.8%
Housing & Shelter	239	10,413,321	43,616	839	2.5%
Human Services	577	17,091,978	29,635	570	6.1%
International, Foreign Affairs & National Security	5	244,322	48,864	940	0.1%
Medical Research	1	150,000	150,000	2,885	0.0%
Mental Health & Crisis Intervention	136	4,459,256	32,789	631	1.4%
Mutual & Membership Benefit	28	234,337	8,521	164	0.3%
Philanthropy, Voluntarism & Grantmaking Foundations	205	10,542,305	51,363	988	2.2%
Public & Social Benefit	424	20,148,893	47,493	913	4.5%
Recreation & Sports	386	8,080,779	20,921	402	4.1%
Science & Technology	83	6,598,027	79,734	1,533	0.9%
Social Science	43	2,257,943	52,207	1,004	0.5%
Voluntary Health Associations & Medical Disciplines	9	460,884	51,209	985	0.1%
Youth Development	271	7,241,636	26,722	514	2.8%
<b>Sierra</b>	<b>361</b>	<b>7,903,985</b>	<b>21,880</b>	<b>421</b>	
Animal-Related	5	32,364	6,165	119	1.5%
Arts, Culture & Humanities	6	83,933	13,989	269	1.7%
Crime & Legal-Related	6	48,855	8,496	163	1.6%
Education	56	966,094	17,407	335	15.4%
Health Care	193	,854,675	25,219	485	53.3%
Human Services	43	574,642	13,442	258	11.8%
Mutual & Membership Benefit	22	223,067	10,025	193	6.2%
Public & Social Benefit	31	1,120,354	35,851	689	8.7%
<b>Socorro</b>	<b>377</b>	<b>11,871,654</b>	<b>31,490</b>	<b>606</b>	
Community Improvement & Capacity Building	308	9,085,166	29,545	568	81.6%
Environment	10	229,495	22,950	441	2.7%
Human Services	6	85,153	14,192	273	1.6%
Mutual & Membership Benefit	7	47,492	7,307	141	1.7%
Public & Social Benefit	47	2,424,348	51,582	992	12.5%

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.

# Table 4 Continued

Sector	Employment	Gross Wages (\$)	Ave. Annual Wages (\$)	Avg. Weekly Wages (\$)	Sector Employment
<b>Taos</b>	<b>1,345</b>	<b>43,416,178</b>	<b>32,292</b>	<b>621</b>	
Animal-Related	23	317,784	13,817	266	1.7%
Arts, Culture & Humanities	86	1,405,796	16,442	316	6.4%
Civil Rights, Social Action & Advocacy	11	271,112	24,099	463	0.8%
Community Improvement & Capacity Building	13	340,432	26,187	504	1.0%
Crime & Legal-Related	1	29,779	29,779	573	0.1%
Education	17	418,059	24,592	473	1.3%
Environment	26	631,152	24,275	467	1.9%
Food, Agriculture & Nutrition	4	84,376	21,094	406	0.3%
Health Care	535	24,484,701	45,744	880	39.8%
Housing & Shelter	27	532,501	19,722	379	2.0%
Human Services	239	6,219,833	26,024	500	17.8%
Medical Research	2	56,250	25,000	481	0.2%
Mental Health & Crisis Intervention	18	532,102	30,406	585	1.3%
Mutual & Membership Benefit	6	28,911	5,028	97	0.4%
Philanthropy, Voluntarism & Grantmaking Foundations	20	480,277	23,717	456	1.5%
Public & Social Benefit	127	6,149,168	48,324	929	9.5%
Public Safety, Disaster Preparedness & Relief	1	2,000	4,000	77	0.0%
Recreation & Sports	58	459,591	7,924	152	4.3%
Youth Development	131	972,354	7,423	143	9.7%
<b>Torrance</b>	<b>144</b>	<b>5,630,194</b>	<b>39,235</b>	<b>755</b>	
Arts, Culture & Humanities	3	38,179	11,747	226	2.3%
Crime & Legal-Related	6	93,780	15,005	289	4.4%
Education	34	305,785	9,128	176	23.3%
Human Services	29	473,038	16,172	311	20.4%
Public & Social Benefit	71	4,719,411	56,237	1,274	49.7%
<b>Union</b>	<b>196</b>	<b>6,533,019</b>	<b>33,289</b>	<b>640</b>	
Arts, Culture & Humanities	23	128,823	5,663	109	11.6%
Community Improvement & Capacity Building	11	162,553	15,481	298	5.4%
Education	38	410,171	10,938	210	19.1%
Health Care	99	4,758,463	48,187	927	50.3%
Public & Social Benefit	26	1,059,399	41,142	791	13.1%
Recreation & Sports	1	13,610	13,610	262	0.5%
<b>Valencia</b>	<b>563</b>	<b>12,244,459</b>	<b>21,758</b>	<b>418</b>	
Community Improvement & Capacity Building	9	638,088	70,899	1,363	1.6%
Crime & Legal-Related	41	1,005,431	24,523	472	7.3%
Education	158	3,403,911	21,544	414	28.1%
Human Services	304	6,041,041	19,872	382	54.0%
Mental Health & Crisis Intervention	15	519,005	35,187	677	2.6%
Mutual & Membership Benefit	23	165,486	7,355	141	4.0%
Public & Social Benefit	14	471,496	34,926	672	2.4%
<b>Grand Total</b>	<b>62,445</b>	<b>2,580,301,773</b>	<b>41,322</b>	<b>795</b>	

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.

**Table 5**  
**NM Nonprofits by Subsector**  
**Employment & Gross Wages, 2018**

Sector and Subsector	Organizations	Employees	Total Wages
<b>Animal-Related</b>	<b>41</b>	<b>622</b>	<b>14,696,837</b>
Animal Protection & Welfare	30	486	11,929,842
Animal Services N.E.C.	1	3	80,517
Animal-Related N.E.C.	1	17	502,163
Bird Sanctuaries	1	9	232,698
Single Organization Support	1	54	1,051,442
Veterinary Services	1	15	154,206
Wildlife Preservation & Protection	5	30	574,571
Wildlife Sanctuaries	1	9	171,399
<b>Arts, Culture &amp; Humanities</b>	<b>183</b>	<b>2,360</b>	<b>56,426,112</b>
Alliances & Advocacy	1	3	202,313
Art Museums	4	159	5,733,283
Arts & Culture	11	66	1,607,102
Arts & Humanities Councils & Agencies	6	17	605,258
Arts Education	5	79	2,099,046
Arts Services	3	11	187,084
Arts, Culture & Humanities N.E.C.	5	104	2,420,813
Ballet	3	5	65,866
Bands & Ensembles	4	25	1,211,965
Children's Museums	2	150	2,927,386
Cultural & Ethnic Awareness	9	130	2,934,848
Dance	5	143	3,769,658
Film & Video	3	5	126,945
Folk Arts	1	13	923,619
Fund Raising & Fund Distribution	3	7	52,797
Historical Organizations	8	34	644,739
Historical Societies & Historic Preservation	8	51	969,209
History Museums	7	59	1,206,401
Humanities	5	58	3,397,004
Media & Communications	1	2	58,923
Museums	14	146	3,810,221
Music	6	20	514,441
Natural History & Natural Science Museums	4	42	1,060,099
Opera	2	354	10,099,489
Performing Arts	4	14	348,925
Performing Arts Centers	3	11	218,740
Performing Arts Schools	3	30	360,193
Printing & Publishing	3	10	401,260
Professional Societies & Associations	5	26	288,453
Radio	5	31	961,169
Science & Technology Museums	1	19	391,478
Singing & Choral Groups	6	15	274,537
Single Organization Support	6	63	2,375,645
Support N.E.C.	1	1	26,888
Symphony Orchestras	7	340	2,487,663
Television	2	6	127,218
Theater	13	97	1,247,747
Visual Arts	4	18	287,687

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.

**Table 5 - NM Nonprofits by Subsector**

# Table 5 Continued

Sector and Subsector	Organizations	Employees	Total Wages
<b>Civil Rights, Social Action &amp; Advocacy</b>	<b>16</b>	<b>135</b>	<b>5,114,643</b>
Civil Liberties	2	30	1,336,682
Civil Rights	8	81	2,938,330
Intergroup & Race Relations	1	4	125,752
Minority Rights	1	8	328,925
Right to Life	2	4	64,488
Voter Education & Registration	1	4	174,524
#N/A	1	5	145,943
<b>Community Improvement &amp; Capacity Building</b>	<b>193</b>	<b>1,715</b>	<b>69,236,093</b>
Boards of Trade	1	2	110,975
Business & Industry	33	204	11,976,865
Chambers of Commerce & Business Leagues	60	368	19,092,732
Community & Neighborhood Development	24	605	19,136,386
Community Coalitions	5	70	1,762,388
Community Improvement & Capacity Building N.E.C.	4	19	517,506
Community Service Clubs	16	65	1,241,704
Economic Development	23	163	7,924,884
Mens Service Clubs	2	10	269,923
Neighborhood & Block Associations	2	31	619,069
Nonprofit Management	4	14	340,606
REal Estate Associations	9	80	2,990,623
Research Institutes & Public Policy Analysis	1	6	225,474
Rural Economic Development	3	11	536,476
Single Organization Support	1	5	344,514
Small Business Development	1	38	1,684,204
Urban & Community Economic Development	3	24	453,734
Womens Service Clubs	1	1	8,029
<b>Crim &amp; Legal-Related</b>	<b>46</b>	<b>476</b>	<b>15,899,361</b>
Administration of Justice	1	2	42,492
Alliances & Advocacy	2	5	304,735
Child Abuse Prevention	6	55	1,697,842
Crim & Legal-Related N.E.C.	1	3	44,124
Crime Prevention	1	27	583,515
Half-Way Houses for Offenders & Ex-Offenders	1	30	591,522
Inmate Support	3	47	1,333,023
Law Enforcement	2	8	38,120
Legal Services	11	181	7,827,297
Professional Societies & Associations	1	1	29,779
Protection Against Abuse	3	26	532,882
Public Interest Law	2	3	345,948
Rehabilitation Services for Offenders	4	10	189,301
Sexual Abuse Prevention	1	14	918,106
Spouse Abuse Prevention	1	7	68,128
Support N.E.C.	1	1	51,524
Youth Violence Prevention	5	55	1,301,022

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.

# Table 5 Continued

Sector and Subsector	Organizations	Employees	Total Wages
<b>Education</b>	<b>219</b>	<b>6,282</b>	<b>191,094,353</b>
Adult Education	14	73	1,521,961
Alliances & Advocacy	1	17	999,858
Charter Schools	4	196	6,243,664
Education N.E.C.	26	380	9,143,924
Educational Services	19	179	4,460,968
Elementary & Secondary Schools	19	449	12,561,813
Fund Raising & Fund Distribution	4	149	7,783,146
Graduate & Professional Schools	2	69	2,419,069
Higher Education	2	7	184,864
Libraries	9	50	712,914
Management & Technical Assistance	3	16	699,867
Parent & Teacher Groups	2	11	42,281
Preschools	27	622	9,987,772
Primary & Elementary Schools	18	947	26,686,985
Professional Societies & Associations	5	21	1,118,741
Remedial Reading & Encouragement	8	21	219,438
Scholarships & Student Financial Aid	8	163	8,340,406
Secondary & High Schools	9	1,007	31,890,751
Single Organization Support	4	127	8,830,281
Special Education	10	662	19,973,236
Student Services	5	50	1,857,720
Student Sororities & Fraternities	3	13	198,631
Support N.E.C.	5	94	2,798,286
Two-Year Colleges	1	230	8,598,401
Undergraduate Colleges	4	437	12,592,087
Universities	1	235	10,110,314
Vocational & Technical Schools	3	8	100,070
#N/A	3	52	1,016,905
<b>Employment</b>	<b>66</b>	<b>2,871</b>	<b>64,583,256</b>
Employment Preparation & Procurement	2	6	250,959
Goodwill Industries	1	679	9,325,811
Job Training	9	112	4,234,523
Labor Unions	46	576	16,423,004
Professional Societies & Associations	1	3	227,081
Sheltered Employment	3	1,115	24,104,224
Single Organization Support	1	19	469,466
Vocational Rehabilitation	3	363	9,548,187
<b>Environment</b>	<b>56</b>	<b>328</b>	<b>9,695,629</b>
Alliances & Advocacy	9	36	1,412,359
Botanical Gardens & Arboreta	1	19	608,456
Energy Resources Conservation & Development	2	11	382,859
Environment N.E.C.	3	22	504,056
Environmental Beautification	3	7	125,217
Environmental Education	2	32	411,377
Forest Conservation	1	2	35,362
Garden Clubs	2	6	52,266
Land Resources Conservation	4	35	1,121,694
Management & Technical Assistance	1	1	19,176
Natural Resources Conservation & Protection	10	83	2,750,049
Pollution Abatement & Control	2	4	134,898
Professional Societies & Associations	2	26	913,360
Recycling	1	3	103,693
Research Institutes & Public Policy Analysis	2	15	676,753
Single Organization Support	2	3	70,859
Water Resources, Wetlands Conservation & Management	9	24	373,196

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.



# Table 5 Continued

Sector and Subsector	Organizations	Employees	Total Wages
<b>Food, Agriculture &amp; Nutrition</b>	<b>35</b>	<b>273</b>	<b>7,933,494</b>
Agricultural Programs	14	51	1,255,740
Animal Husbandry	1	4	102,909
Congregate Meals	1	16	220,459
Farm Bureaus & Granges	2	6	490,196
Food Banks & Pantries	3	108	3,409,058
Food Programs	8	53	1,605,501
Food, Agriculture & Nutrition N.E.C.	2	5	35,534
Meals on Wheels	2	22	487,007
Professional Societies & Associations	1	6	377,790
Soup Kitchens	1	3	30,300
<b>Health Care</b>	<b>104</b>	<b>25,674</b>	<b>1,531,621,184</b>
Alliances & Advocacy	3	9	1,095,802
Ambulatory & Primary Health Care	13	2,353	106,461,236
Community Clinics	13	1,584	78,450,547
Community Health Systems	3	11,242	742,555,525
Emergency Medical Services & Transport	1	4	200,561
Family Planning	1	2	18,525
Fund Raising & Fund Distribution	2	8	102,363
General Hospitals	8	6,123	402,881,681
Health (General & Financing)	1	36	2,289,774
Health Care N.E.C.	6	21	586,996
Health Support	3	273	12,287,896
Home Health Care	6	297	6,750,541
Hospitals	3	1,453	89,824,500
Management & Technical Assistance	1	23	1,457,648
Nursing Facilities	4	657	17,480,538
Patient & Family Support	4	221	13,549,968
Professional Societies & Associations	1	2	141,538
Public Health	6	224	9,689,232
Rehabilitative Care	8	222	4,898,792
Reproductive Health Care	9	60	1,716,996
Research Institutes & Public Policy Analysis	1	3	79,013
Single Organization Support	3	9	1,049,063
Specialty Hospitals	1	28	1,790,738
#N/A	3	823	36,261,711
<b>Housing &amp; Shelter</b>	<b>48</b>	<b>762</b>	<b>25,480,186</b>
Alliances & Advocacy	2	33	814,233
Home Improvement & Repairs	2	26	1,346,696
Homeless Shelters	11	234	4,791,531
Homeowners & Tenants Associations	1	1	24,750
Housing & Shelter N.E.C.	3	82	2,484,541
Housing Development, Construction & Management	17	183	6,120,907
Housing Expense Reduction Support	1	10	492,494
Housing Rehabilitation	1	9	137,671
Housing Support	4	20	753,370
Low-income & Subsidized Rental Housing	2	63	2,640,703
Senior Citizens Housing & Retirement Communities	2	8	284,526
Single Organization Support	1	86	5,329,701
Temporary Housing	1	7	259,063

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.

# Table 5 Continued

Sector and Subsector	Organizations	Employees	Total Wages
<b>Human Services</b>	<b>270</b>	<b>10,445</b>	<b>223,951,696</b>
Adult Day Care	2	152	2,920,674
Alliances & Advocacy	1	4	149,264
Centers to Support the Independence of Specific Popu.	20	1,781	34,060,678
Child Day Care	37	951	17,520,939
Children & Youth Services	12	379	6,665,874
Deaf & Hearing Impaired Centers	1	4	120,089
Developmentally Disabled Centers	16	675	15,954,979
Emergency Assistance	7	44	997,165
Ethnic & Immigrant Centers	12	232	6,963,620
Family Counseling	3	90	2,390,748
Family Services	10	192	5,042,206
Family Services for Adolescent Parents	2	5	72,485
Family Violence Shelters	17	377	10,841,630
Financial Counseling	3	13	250,665
Foster Care	2	58	1,787,634
Gift Distribution	1	2	49,445
Group Homes	7	143	3,789,982
Homeless Centers	5	138	5,071,370
Hospices	2	117	4,245,022
Human Service Organizations	54	1,834	36,726,693
Human Services N.E.C.	13	414	5,655,249
In-Home Assistance	1	46	389,292
Personal Social Services	3	13	603,199
Residential Care & Adult Day Programs	9	1,658	40,984,553
Senior Centers	14	293	4,737,199
Single Organization Support	2	2	74,006
Single Parent Agencies	1	6	213,838
Supportive Housing for Older Adults	2	118	4,017,550
Thrift Shops	2	42	924,412
Victims Services	4	59	1,774,989
Young Mens or Womens Associations	2	425	4,029,418
#N/A	3	184	4,926,832
<b>International, Foreign Affairs &amp; National Security</b>	<b>10</b>	<b>20</b>	<b>617,140</b>
International Agricultural Development	1	2	36,018
International Cultural Exchange	1	2	82,110
International Economic Development	1	4	129,570
International Human Rights	1	2	92,000
International Relief	2	1	18,000
Professional Societies & Associations	1	3	14,322
Promotion of International Understanding	3	6	119,121
<b>Medical Research</b>	<b>11</b>	<b>460</b>	<b>26,270,568</b>
Arthritis Research	1	2	56,250
Biomedicine & Bioengineering Research	2	248	15,244,762
Brain Disorders Research	1	92	5,125,952
Cancer Research	3	10	396,114
Medical Disciplines Research	1	4	41,684
Medical Research N.E.C.	2	88	4,715,722
Specifically Named Diseases Research	1	16	690,084

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.

# Table 5 Continued

Sector and Subsector	Organizations	Employees	Total Wages
<b>Mental Health &amp; Crisis Intervention</b>	<b>53</b>	<b>1,069</b>	<b>31,077,498</b>
Alliances & Advocacy	2	3	84,024
Community Mental Health Centers	5	249	5,810,775
Counseling	5	35	1,139,900
Eating Disorders & Addictions	1	15	535,278
Gambling Addiction	1	6	389,419
Hot Lines & Crisis Intervention	1	16	320,939
Mental Health & Crisis Intervention N.E.C.	5	33	855,495
Mental Health Associations	2	5	111,717
Mental Health Treatment	7	322	10,402,405
Psychiatric Hospitals	1	6	240,183
Residential Mental Health Treatment	1	6	127,359
Sexual Assault Services	4	51	1,801,486
Substance Abuse Dependency, Prevention & Treatment	5	123	2,816,720
Substance Abuse Prevention	4	36	1,163,687
Substance Abuse Treatment	9	163	5,278,109
<b>Mutual &amp; Membership Benefit</b>	<b>66</b>	<b>2,052</b>	<b>46,910,834</b>
Alliances & Advocacy	1	3	244,209
Cemeteries	1	1	9,000
Domestic Fraternal Societies	5	20	173,016
Fraternal Beneficiary Societies	45	507	4,257,981
Fraternal Societies	2	3	19,881
Insurance Providers	2	131	10,789,755
Local Benevolent Life Insurance Associations	7	34	650,700
Management & Technical Assistance	1	10	475,267
Voluntary Employees Beneficiary Associations ( Non-G	2	1,344	30,291,026
<b>Philanthropy, Voluntarism &amp; Grantmaking Foundations</b>	<b>70</b>	<b>571</b>	<b>21,553,835</b>
Community Foundations	6	54	3,002,704
Corporate Foundations	1	7	435,990
Federated Giving Programs	11	144	5,617,716
Fund Raising & Fund Distribution	1	1	31,250
Philanthropy, Charity & Voluntarism Promotion	1	0	12,514
Philanthropy, Voluntarism & Grantmaking Foundation	3	80	2,082,636
Private Grantmaking Foundations	18	09	4,551,784
Private Independent Foundations	12	30	2,192,475
Private Operating Foundations	8	119	2,144,224
Public Foundations	6	35	527,433
Single Organization Support	1	9	225,077
Support N.E.C.	1	23	284,463
#N/A	1	2	45,570
<b>Public &amp; Societal Benefit</b>	<b>128</b>	<b>3,586</b>	<b>175,588,498</b>
Alliances & Advocacy	3	6	241,542
Citizen Participation	1	8	466,129
credit Union	26	1,744	81,125,640
Government & Public Administration	2	300	12,688,475
Leadership Development	2	3	226,661
Military & Veterans Organizations	37	204	2,001,331
Public & Societal Benefit N.E.C.	3	5	169,580
Public Finance, Taxation & Monetary Policy	2	149	15,309,278
Public Utilities	49	1,043	60,411,206
Research Institutes & Public Policy Analysis	1	8	468,065
Telecommunications	1	16	784,730
#N/A	1	72	1,695,861

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.

# Table 5 Continued

Sector and Subsector	Organizations	Employees	Total Wages
<b>Public Safety, Disaster Preparedness &amp; Relief</b>	<b>4</b>	<b>28</b>	<b>735,958</b>
Alliances & Advocacy	1	4	36,462
Automotive Safety	1	1	3,950
Safety Education	2	24	695,546
<b>Recreation &amp; Sports</b>	<b>86</b>	<b>1,255</b>	<b>24,556,600</b>
Amateur Sports	12	86	702,006
Amateur Sports Competitions	5	35	179,932
Baseball & Softball	1	3	90,504
Camps	7	356	7,752,448
Community Recreational Centers	3	26	313,454
Equestrian	1	6	194,715
Fairs	5	39	1,564,035
Football	2	15	288,961
Gold	3	181	1,054,689
Physical Fitness & Community Recreational Facilities	1	6	86,538
Professional Societies & Associations	1	5	43,710
Racquet Sports	2	35	295,319
Recreation & Sports N.E.C.	3	13	261,310
Recreational Clubs	17	443	8,027,716
Soccer	5	15	371,424
Special Olympics	3	28	981,617
Sports Associations & Training Facilities	5	72	1,586,534
Swimming & Other Water Recreation	6	30	350,538
Winter Sports	3	19	130,365
#N/A	1	8	280,785
<b>Science &amp; Technology</b>	<b>12</b>	<b>137</b>	<b>9,107,114</b>
Astronomy	1	1	14,051
Biological & Life Sciences	1	21	1,558,583
Engineering & Technology	2	32	1,628,024
General Science	1	59	4,846,293
Mathematics	1	5	33,790
Professional Societies & Associations	1	6	273,116
Research Institutes & Public Policy Analysis	1	6	294,720
Science & Technology N.E.C.	1	1	30,000
#N/A	3	7	428,537
<b>Social Science</b>	<b>4</b>	<b>50</b>	<b>2,378,800</b>
Anthropology & Sociology	2	42	1,686,372
Interdisciplinary Research	2	8	692,428
<b>Voluntary Health Associations &amp; Medical Disciplines</b>	<b>20</b>	<b>185</b>	<b>5,810,919</b>
Arthritis	1	8	77,353
Birth Defects & Genetic Diseases	1	0	4,615
Cancer	4	11	500,449
Diseases of Specific Organs	1	6	55,676
Down Syndrome	1	2	53,060
Eye Diseases, Blindness & Vision Impairments	1	1	60,552
Fund Raising & Fund Distribution	2	2	77,718
Heart & Circulatory System Diseases & Disorders	1	20	355,966
Nerve, Muscle & Bone Diseases	1	4	179,868
Specifically Named Diseases	7	131	4,445,662

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.

## Table 5 Continued

Sector and Subsector	Organizations	Employees	Total Wages
Youth Development	44	1,091	19,961,164
Big Brothers & Big Sisters	2	80	2,601,390
Boy Scouts of America	2	65	948,210
Boys & Girls Clubs	4	126	1,829,351
Boys Clubs	5	158	2,155,833
Camp Fire	1	27	468,284
Girl Scouts of the U.S.A.	1	45	1,211,965
Girls Clubs	2	28	863,963
YouthCenters & Clubs	4	140	3,622,262
Youth Development - Agricultural	1	3	115,575
Youth Development N.E.C.	3	175	1,779,202
Youth Development Programs	19	245	4,365,129
Grand Total	1,785	62,445	2,580,301,773

Source: NM Department for Workforce Solutions, Unemployment Insurance Wage Records, 2018. UNM Bureau of Business & Economic Research, 2019.